WC 87-A-13

1987 Census of Wholesale Trade

WC87-A-13

GEOGRAPHIC AREA SERIES

Idaho

U.S. Department of Commerce
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The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

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If you have any questions concerning the statistics in this report, call (301) 763-5281.

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Census of Wholesale Trade

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Idaho

Issued May 1989

U.S. Department of Commerce
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Robert Ortner, Under Secretary
for Economic Affairs

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

Census of Retail Trade
Census of Wholesale Trade
Census of Service Industries
Census of Transportation
Census of Manufactures
Census of Mineral Industries
Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports,* and the *Quarterly Financial Report.* Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics.* More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses.* Contact Customer Services for information on availability.

CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.[1] It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

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[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000[2] and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.[2] Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.[3] [4]
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.[2] [3] For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.[2]

[2]According to 1980 Census of Population or subsequent special census.

[3]Those defined as of January 1, 1987.

[4]See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

-	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated Metropolitan Statistical Area.
MSA	Metropolitan Statistical Area.
n.e.c.	Not elsewhere classified.
PMSA	Primary Metropolitan Statistical Area.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	X	X	X	X						X	X
CMSA's and MSA's in the State								X			
PMSA's in the State								X			
Area of the State not in any CMSA, PMSA, or MSA									X		
Counties in the State					X		[1] X				X
Places in the State					[2]X	[1]X				[2]X	
DATA ITEMS[3]											
Establishments	X		[4]X	[4]X	[5]X	[5]X	[5]X	[5]X	[5]X		
Sales	X		[4]X	[4]X	[5]X	[5]X	[5]X	[5]X	[5]X	X	X
Annual Payroll	X		[4]X	[4]X	[6]X	[6]X	[6]X	[6]X	[6]X		
First quarter payroll	X			[4]X							
Paid employees for pay period including March 12, 1987	X		[4]X	[4]X	[6]X	[6]X	[6]X	[6]X	[6]X		
Inventories	X			[4]X							
Operating expenses	X			[4]X							
1982 to 1987 comparative statistics (sales, payroll)			[4]X								
Sales per establishment		X									
Sales per employee		X									
Annual payroll per employee		X									
Annual payroll as a percent of operating expenses		X									
Employees per establishment		X									
Operating expenses as a percent of sales		X									
End-of-year inventories as a percent of sales		X									
Counties ranked by volume of sales											X
Places ranked by volume of sales										[2]X	

[1]Includes areas with 200 wholesale establishments or more.
[2]Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.
[3]See Explanation of Terms, appendix A.
[4]Based on 1972 Standard Industrial Classification.
[5]Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."
[6]Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales ($1,000)	Payroll ($1,000)	Number of employees	Inventories ($1,000)	Operating expenses ($1,000)	Commodity line sales ($1,000)	Sales size and employment size[1]	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	[2]X	[2]X	[2]X	[2]X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States[2]		X	X		X	X			X		[3]X
COMMODITY LINE SALES											
United States	X	X					X				
State[4]	X	X					X				
CMSA[4]	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	[5]X
State										X	
County										X	

[1]Establishments and firms.
[2]Merchandise wholesalers only.
[3]Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.
[4]Available on microfiche only.
[5]Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

CONTENTS

Idaho

[Page numbers listed here omit the prefix that appears as part of the number of each page]

	Page
Introduction	III
Users' Guide for Locating Statistics in This Report by Table Number	VII
Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports	VIII
Summary of Findings	2

FIGURES

1.	State Map	3
2.	Percent Change in Sales and Annual Payroll: 1982 to 1987	4
3.	Wholesale Sales by Industry Group: 1987	5

TABLES

1.	Summary Statistics for the State: 1987	7
2.	Selected Ratios for the State: 1987	11
3.	Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982	14
4.	Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987	19
5.	Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987	21
6.	Summary Statistics for Places With 200 Establishments or More: 1987	23
7.	Summary Statistics for Counties With 200 Establishments or More: 1987	23
8.	Summary Statistics for Metropolitan Statistical Areas: 1987	24
9.	Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987	25
10.	Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987	27
11.	Counties Ranked by Volume of Sales: 1987	27

APPENDIXES

A.	General Explanation	A-1
B.	General Questions	B-1
C.	Kind-of-Business Titles and Reporting-Form Numbers	C-1
D.	Metropolitan Statistical Areas	D-1
E.	Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987	E-1
F.	Geographic Notes	F-1
G.	Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982	G-1
H.	Changes in Wholesale Trade Kind-of-Business Classifications for 1987	H-1

Publication Program ..... Inside back cover

SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 Idaho's 2,112 wholesale establishments had sales totaling $5.1 billion. In 1982, 2,127 wholesalers also had sales of $5.1 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 1,877 establishments and sales of $3.7 billion; followed by manufacturers' sales branches and offices, with 150 establishments and sales of $700 million; and agents and brokers, with 85 establishments and sales of $642 million.

Annual payroll of all wholesalers in the State amounted to $353 million, compared to $308 million for 1982. In 1987, merchant wholesalers accounted for $309 million, followed by manufacturers' sales branches and offices with $32.5 million and agents and brokers with $10.7 million.

Paid employees engaged in wholesale trade in the State totaled 20,741 as of mid-March 1987 compared to 21,777 in 1982. Merchant wholesalers were the largest employers in 1987, with 18,522 employees; followed by manufacturers' sales branches and offices, with 1,263 employees; and agents and brokers, with 956 employees.

Payroll per employee averaged $17.0 thousand for all wholesalers; $16.7 thousand for merchant wholesalers; $25.7 thousand for manufacturers' sales branches and offices; and $11.2 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State increased from 13.4 percent in 1982 to 14.9 percent in 1987. The percentage for merchant wholesalers was up from 15.8 percent to 18.0 percent for the same period, while manufacturers' sales branches and offices were up from 9.2 percent to 9.6 percent, and agents and brokers were down from 3.7 percent to 3.0 percent.

Sales by petroleum bulk stations and terminals in 1987 accounted for 9.5 percent of the State's total sales by all wholesalers, compared to 16.1 percent in 1982. Other leading wholesale kinds-of-business in 1987 were farm supply wholesalers, with 8.6 percent; lumber, plywood, millwork, and wood panel wholesalers with 8.6 percent; and grain and field bean wholesalers with 7.9 percent.

Sales per establishment for all wholesalers in 1987 averaged $2.4 million per establishment, down from $2.5 in 1982. General line grocery wholesalers averaged the highest of $14.9 million per establishment, followed by packaged frozen foods wholesalers, $13.2 million; drugs, drug proprietaries, and druggists' sundries wholesalers, $9.1 million; livestock wholesalers, $8.6 million; and lumber, plywood, millwork, and wood panel wholesalers, $8.5 million.

Sales per employee for all wholesalers in the State averaged $244 thousand in 1987. There was a wide variance by kind of business ranging from a high of $922 thousand for packaged frozen foods to a low of $60.4 thousand for office equipment wholesalers.

Ada county led all counties in the State, accounting for 34.4 percent of total sales by wholesalers. Boise City had the largest sales among all places in the State, accounting for 29.1 percent.

Figure 1. **State Map**

IDAHO - Metropolitan Statistical Area, Counties, and Selected Places

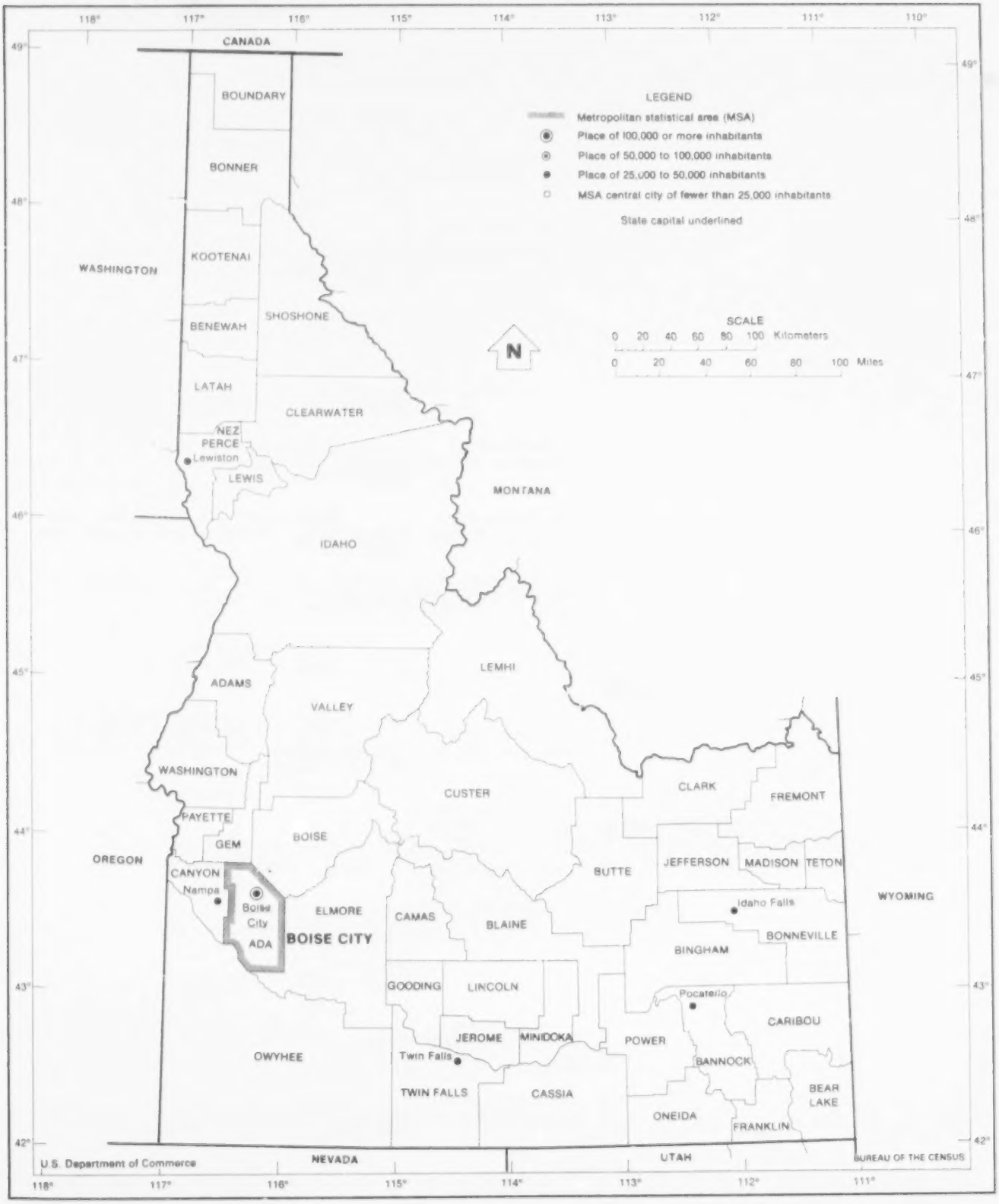
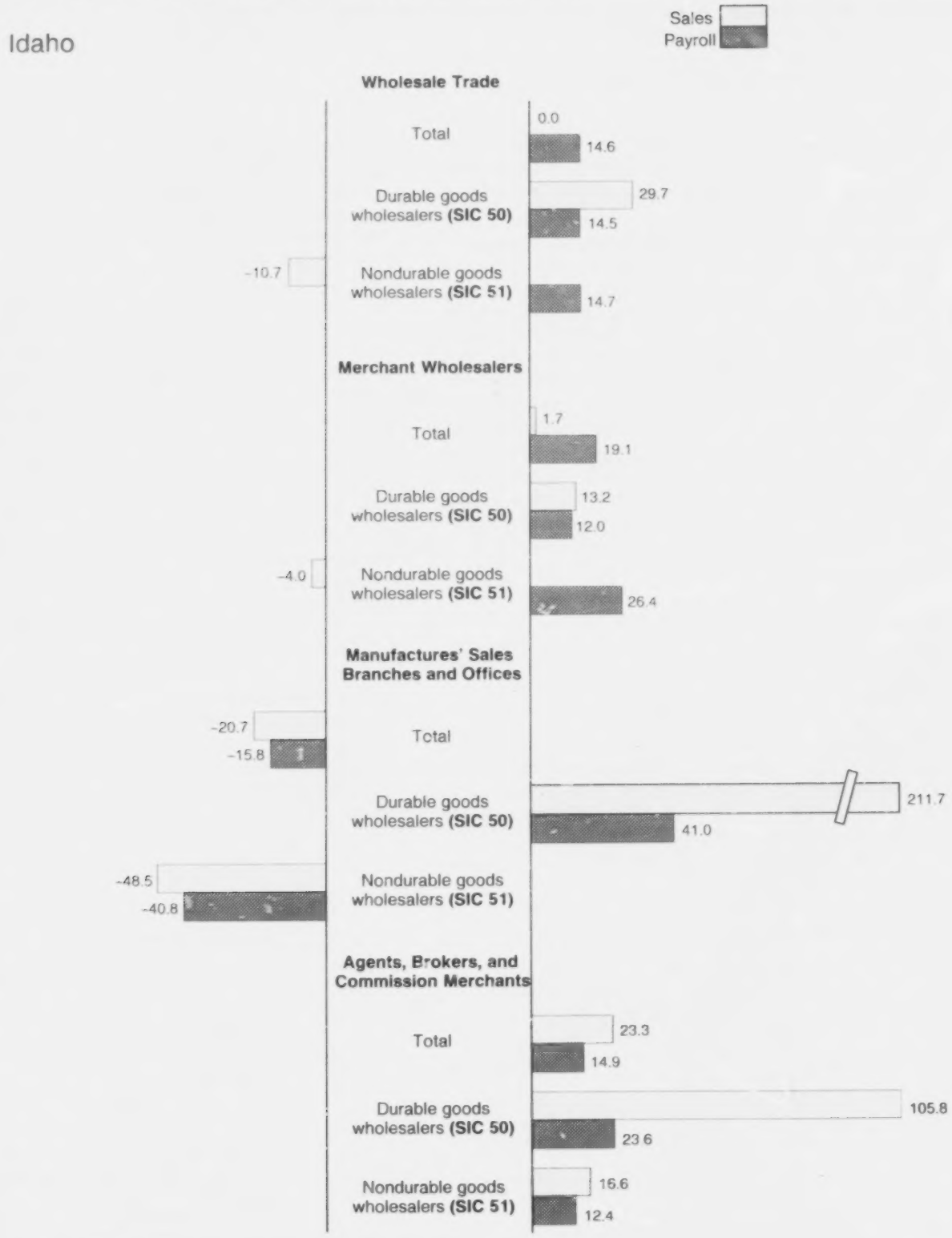
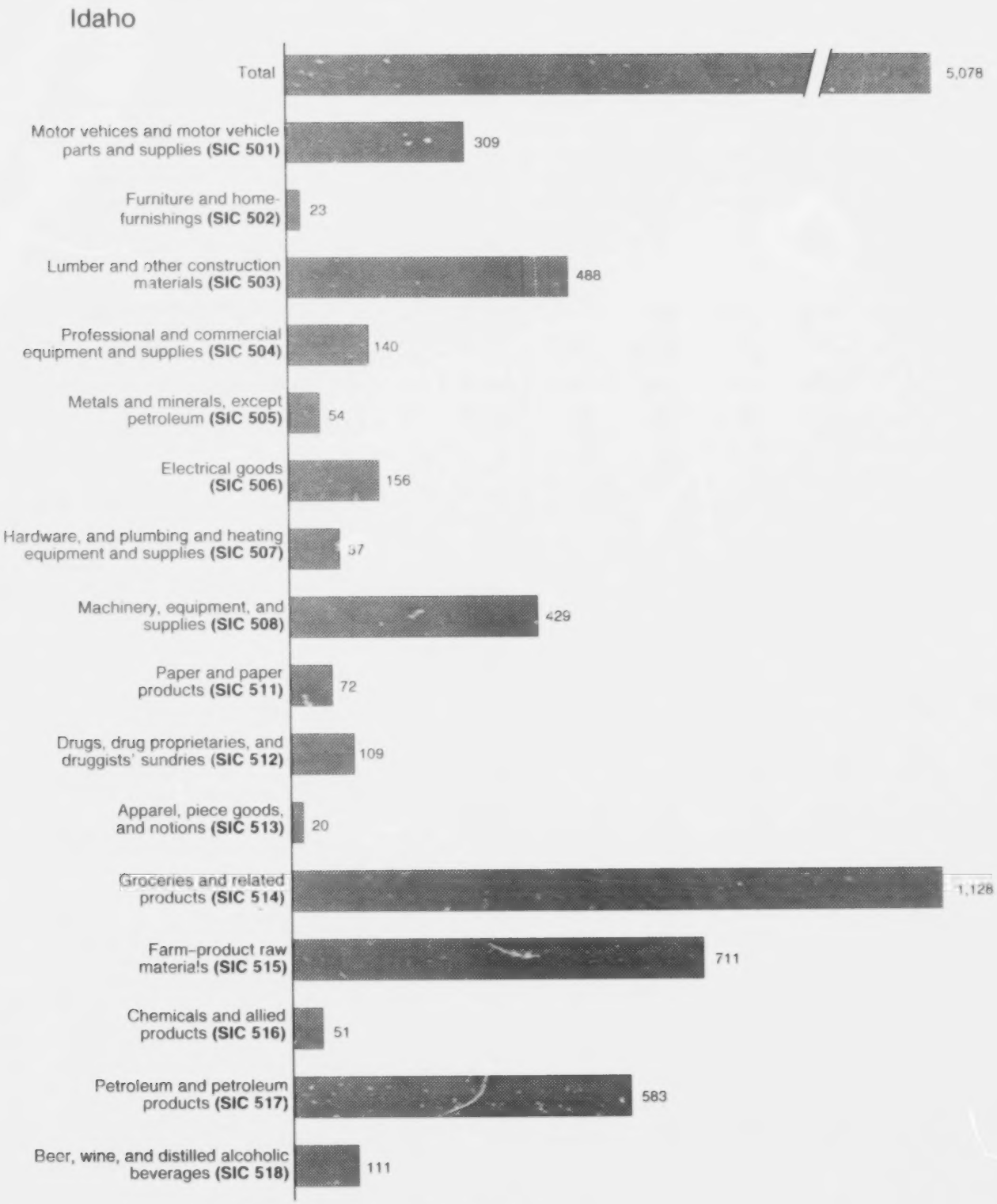


Figure 2. **Percent Change in Sales and Annual Payroll: 1982 to 1987**



Note: Data are based on 1972 Standard Industrial Classification.
For meaning of abbreviations and symbols, see introductory text.

Figure 3. **Wholesale Sales by Industry Group: 1987**
(Million dollars)



Note: For meaning of abbreviations and symbols, see introductory text.

Table 1. Summary Statistics for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	Wholesale trade	**2 128**	**5 078 161**	**353 438**	**82 137**	**20 814**	**758 474**	**487 977**	**494 036**
	TYPES OF OPERATION								
	Merchant wholesalers	**1 893**	**3 736 249**	**310 245**	**72 692**	**18 595**	**671 691**	**452 225**	**454 238**
	Wholesale distributors and jobbers	1 712	3 091 075	266 121	62 338	15 158	557 558	384 909	382 963
	Importers	17	42 334	4 633	1 152	235	9 788	9 779	9 351
	Exporters	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Country grain elevators	67	185 329	8 164	1 833	571	20 273	23 157	23 954
	Assemblers of farm products, except country grain elevators	62	273 827	26 361	6 456	2 387	67 320	22 323	23 482
	Manufacturers' sales branches and sales offices	**150**	**699 611**	**32 516**	**7 404**	**1 263**	**67 487**	**35 117**	**38 993**
	Sales branches (with stock)	116	506 995	28 525	6 417	1 133	59 601	35 117	38 993
	Sales offices (without stock)	34	192 616	3 991	987	130	7 886	-	-
	Agents, brokers, and commission merchants	**85**	**642 301**	**10 677**	**2 041**	**956**	**19 296**	**635**	**805**
	Auction companies	16	210 148	2 403	503	502	4 476	110	134
	Brokers	31	358 869	5 824	1 041	290	9 547	242	271
	Commission merchants	12	33 132	689	148	74	1 630	9	52
	Import agents	-	-	-	-	-	-	-	-
	Export agents	-	-	-	-	-	-	-	-
	Manufacturers' agents	26	40 152	1 761	349	90	3 643	274	348
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade	**2 128**	**5 078 161**	**353 438**	**82 137**	**20 814**	**758 474**	**487 977**	**494 036**
50	**Durable goods**	**1 156**	**1 758 396**	**168 128**	**40 725**	**9 005**	**330 189**	**276 452**	**271 222**
501	Motor vehicles and motor vehicle parts and supplies	258	308 812	31 740	7 431	1 967	60 149	46 084	51 381
5012	Automobiles and other motor vehicles	35	143 175	9 394	2 276	559	16 848	15 046	16 696
5013	Motor vehicle supplies and new parts	168	108 304	15 851	3 704	1 017	28 629	24 364	25 481
5014	Tires and tubes	22	41 660	3 250	701	168	8 026	4 865	7 464
5015	Motor vehicle parts, used	33	15 673	3 245	750	223	6 646	1 809	1 740
502	Furniture and homefurnishings	30	22 533	2 150	499	148	5 151	2 556	2 787
5021	Furniture	13	9 833	1 148	255	75	2 821	846	922
5023	Homefurnishings	17	12 700	1 002	244	73	2 330	1 710	1 865
503	Lumber and other construction materials	94	488 019	23 591	5 521	1 127	46 032	20 626	23 266
5031	Lumber, plywood, millwork, and wood panels	51	435 053	19 636	4 570	853	37 440	16 060	18 702
5032	Brick, stone, and related construction materials	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials	9	15 003	1 365	346	88	2 497	1 725	1 734
5039	Construction materials, n.e.c.	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	131	140 277	23 506	5 600	1 118	43 959	11 292	12 473
5043	Photographic equipment and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	48	26 656	6 698	1 748	441	12 337	3 666	3 893
5045	Computers and computer peripheral equipment and software	41	64 003	9 840	2 374	355	18 896	4 365	4 815
5046	Commercial equipment, n.e.c.	14	22 673	3 461	758	152	5 887	1 347	1 578
5047	Medical, dental, and hospital equipment and supplies	18	21 491	2 524	569	111	4 973	1 509	1 753
5048	Ophthalmic goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	7	4 544	818	111	44	1 507	346	367
505	Metals and minerals, except petroleum	29	53 965	4 662	997	241	10 517	10 087	10 368
5051	Metals service centers and offices	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	109	155 650	13 222	3 298	657	27 338	17 954	18 532
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	66	114 797	9 030	2 264	415	18 420	14 607	14 722
5064	Electrical appliances, television and radio sets	5	3 157	329	80	14	591	139	163
5065	Electronic parts and equipment, n.e.c.	38	37 696	3 863	954	228	8 327	3 208	3 647
507	Hardware, and plumbing and heating equipment and supplies	78	87 031	10 387	2 547	553	20 791	17 722	18 274
5072	Hardware	24	19 860	3 273	782	202	6 109	4 232	4 543
5074	Plumbing and heating equipment and supplies (hydronics)	27	40 147	4 215	1 002	220	8 579	9 571	9 698
5075	Warm air heating and air-conditioning equipment and supplies	19	22 556	2 389	627	106	5 216	3 282	3 412
5078	Refrigeration equipment and supplies	8	4 468	510	136	25	887	577	621
508	Machinery, equipment, and supplies	345	428 678	50 901	12 815	2 652	98 136	138 321	122 413
5082	Construction and mining (except petroleum) machinery and equipment	43	103 745	11 911	3 469	595	22 702	34 236	28 213
5083	Farm and garden machinery and equipment	147	194 870	21 943	5 182	1 232	43 352	83 976	73 958
5084	Industrial machinery and equipment	77	60 910	7 815	1 900	393	14 619	8 110	8 449
5085	Industrial supplies	48	50 178	5 734	1 473	259	10 940	9 167	8 785
5087	Service establishment equipment and supplies	27	17 394	3 365	762	166	6 229	2 672	2 746
5088	Transportation equipment and supplies, except motor vehicles	3	1 581	133	29	7	294	180	262
509	Miscellaneous durable goods	82	73 431	7 969	2 017	542	18 116	11 810	11 728
5091	Sporting and recreational goods and supplies	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	25	13 033	1 886	343	117	4 090	1 048	1 234
5094	Jewelry, watches, precious stones, and precious metals	8	2 514	236	49	14	533	213	347
5099	Durable goods, n.e.c.	27	20 939	2 901	673	183	5 676	4 123	3 782

Table 1. **Summary Statistics for the State: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Wholesale trade—Con.								
51	**Nondurable goods**	**972**	**3 319 765**	**185 310**	**41 412**	**11 809**	**428 285**	**211 525**	**222 814**
511	Paper and paper products	52	72 401	8 058	1 943	448	14 901	6 309	6 364
5111	Printing and writing paper	5	11 702	1 096	276	54	2 246	1 371	1 216
5112	Stationery and office supplies	35	21 187	3 852	907	258	6 439	1 888	2 038
5113	Industrial and personal service paper	12	39 512	3 110	760	136	6 216	3 050	3 110
512	Drugs, drug proprietaries, and druggists' sundries	12	108 880	3 985	899	248	8 307	7 860	9 153
5122	Drugs, drug proprietaries, and druggists' sundries	12	108 880	3 985	899	248	8 307	7 860	9 153
513	Apparel, piece goods, and notions	15	19 631	1 806	439	97	3 879	1 180	1 055
5131	Piece goods, notions, and other dry goods	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	211	1 127 814	69 402	15 416	4 772	154 012	35 824	38 617
5141	Groceries, general line	22	327 679	9 507	2 076	472	18 476	12 341	13 196
5142	Packaged frozen foods	11	145 619	4 223	698	158	6 430	1 409	1 558
5143	Dairy products, except dried or canned	23	92 866	5 208	1 244	220	10 623	2 451	1 658
5144	Poultry and poultry products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	7	15 751	1 246	292	105	2 460	821	751
5146	Fish and seafoods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	12	38 196	2 998	735	171	7 045	1 026	990
5148	Fresh fruits and vegetables	75	301 549	30 470	6 897	2 925	74 336	6 210	7 478
5149	Groceries and related products, n.e.c.	55	189 375	15 039	3 290	672	32 907	10 495	12 484
515	Farm-product raw materials	168	711 151	21 417	4 628	1 733	56 737	42 367	44 747
5153	Grain and field beans	125	401 462	17 310	3 788	1 010	44 749	40 923	43 165
5154	Livestock	30	257 928	3 044	643	656	7 523	505	588
5159	Farm-product raw materials, n.e.c.	13	51 761	1 063	197	67	4 463	939	994
516	Chemicals and allied products	35	50 851	6 149	1 915	201	10 297	2 818	3 120
5162	Plastics materials and basic forms and shapes	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	142	582 936	18 522	3 836	1 070	49 496	21 104	21 287
5171	Petroleum bulk stations and terminals	111	481 310	13 529	3 001	867	41 181	20 418	20 497
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	31	101 626	4 993	835	203	8 315	686	790
518	Beer, wine, and distilled alcoholic beverages	52	111 465	12 257	2 749	588	25 829	6 787	7 597
5181	Beer and ale	41	99 432	11 496	2 629	562	23 945	6 061	6 046
5182	Wine and distilled alcoholic beverages	11	12 033	761	120	26	1 884	726	1 551
519	Miscellaneous nondurable goods	285	534 636	43 714	9 587	2 652	104 827	87 276	90 874
5191	Farm supplies	213	437 302	37 118	8 087	2 146	90 412	80 637	83 611
5192	Books, periodicals, and newspapers	5	13 264	1 150	242	96	2 361	248	206
5193	Flowers, nursery stock, and florists' supplies	8	7 836	1 298	295	115	2 730	1 106	1 251
5194	Tobacco and tobacco products	8	43 205	1 573	365	107	3 306	1 969	2 172
5198	Paints, varnishes, and supplies	19	8 423	1 118	272	56	2 839	839	958
5199	Nondurable goods, n.e.c.	32	24 606	1 457	326	132	3 179	2 477	2 676
	Merchant wholesalers	**1 893**	**3 736 249**	**310 245**	**72 692**	**18 595**	**671 691**	**452 225**	**454 238**
50	**Durable goods**	**1 074**	**1 384 465**	**148 923**	**36 347**	**8 330**	**293 076**	**262 338**	**253 682**
501	Motor vehicles and motor vehicle parts and supplies	250	271 226	30 546	7 143	1 873	57 850	45 123	50 400
5012	Automobiles and other motor vehicles	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts	165	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used	33	15 673	3 245	750	223	6 646	1 809	1 740
502	Furniture and homefurnishings	30	22 533	2 150	499	148	5 151	2 556	2 787
5021	Furniture	13	9 833	1 148	255	75	2 821	846	922
5023	Homefurnishings	17	12 700	1 002	244	73	2 330	1 710	1 865
503	Lumber and other construction materials	81	287 736	18 399	4 585	391	36 191	17 224	17 684
5031	Lumber, plywood, millwork, and wood panels	44	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials	9	15 003	1 365	346	88	2 497	1 725	1 734
5039	Construction materials, n.e.c.	20	10 485	1 438	303	111	3 371	1 103	1 232
504	Professional and commercial equipment and supplies	114	85 758	14 969	3 491	870	28 486	8 974	10 069
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	44	25 228	6 463	1 680	418	11 926	3 643	3 869
5045	Computers and computer peripheral equipment and software	33	23 502	3 138	703	178	6 420	2 212	2 654
5046	Commercial equipment, n.e.c.	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	7	4 544	818	111	44	1 507	346	367
505	Metals and minerals, except petroleum	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	Metals service centers and offices	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	96	113 172	12 044	3 012	610	25 155	17 258	18 120
5062	Electrical apparatus and equipment, wiring supplies, and construction materials	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	33	25 260	3 364	834	208	7 639	2 514	3 237

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1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Merchant wholesalers—Con.								
50	**Durable goods**—Con.								
507	Hardware, and plumbing and heating equipment and supplies	76	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5072	Hardware	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	27	40 147	4 215	1 002	220	8 579	9 571	9 698
5075	Warm air heating and air-conditioning equipment and supplies	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	8	4 466	510	136	25	887	577	621
508	Machinery, equipment, and supplies	325	400 875	48 432	12 230	2 542	93 074	131 812	114 565
5082	Construction and mining (except petroleum) machinery and equipment	41	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	138	180 558	20 451	4 832	1 161	40 161	78 644	68 224
5084	Industrial machinery and equipment	68	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	Industrial supplies	48	50 178	5 734	1 473	259	10 940	9 167	8 785
5087	Service establishment equipment and supplies	27	17 394	3 365	752	166	6 229	2 672	2 746
5088	Transportation equipment and supplies, except motor vehicles	3	1 581	133	29	7	294	160	262
509	Miscellaneous durable goods	76	70 478	7 811	1 974	523	17 814	11 802	11 720
5091	Sporting and recreational goods and supplies	19	33 689	2 660	886	209	7 330	6 340	6 275
5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	25	13 033	1 888	343	117	4 090	1 048	1 234
5094	Jewelry, watches, precious stones, and precious metals	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**819**	**2 351 784**	**161 322**	**36 345**	**10 265**	**378 615**	**189 887**	**200 556**
511	Paper and paper products	45	69 276	7 695	1 838	433	14 408	6 309	6 364
5111	Printing and writing paper	5	11 702	1 096	276	54	2 246	1 371	1 216
5112	Stationery and office supplies	28	18 062	3 489	802	243	5 946	1 888	2 038
5113	Industrial and personal service paper	12	39 512	3 110	760	136	6 216	3 050	3 110
512	Drugs, drug proprietaries, and druggists' sundries	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods	7	2 913	503	126	34	1 063	380	408
5136	Men's and boys' clothing and furnishings	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	157	695 621	56 242	12 725	4 250	130 304	29 533	30 777
5141	Groceries, general line	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	12	38 196	2 998	735	171	7 045	1 026	990
5148	Fresh fruits and vegetables	67	273 223	29 579	6 727	2 864	72 575	6 210	7 478
5149	Groceries and related products, n.e.c.	30	87 621	9 669	2 130	443	22 948	5 015	5 472
515	Farm-product raw materials	149	495 141	18 981	4 140	1 160	52 104	42 257	44 613
5153	Grain and field beans	125	401 462	17 310	3 788	1 010	44 749	40 923	43 165
5154	Livestock	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	23	33 934	4 862	1 594	164	7 813	2 609	2 888
517	Petroleum and petroleum products	124	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5171	Petroleum bulk stations and terminals	96	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	28	99 143	4 901	821	199	8 084	646	712
518	Beer, wine, and distilled alcoholic beverages	49	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	40	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wine and distilled alcoholic beverages	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	244	468 173	38 762	8 524	2 342	93 209	81 485	86 087
5191	Farm supplies	187	381 816	33 050	7 252	1 878	80 861	75 997	80 175
5192	Books, periodicals, and newspapers	5	13 264	1 150	242	90	2 361	248	206
5193	Flowers, nursery stock, and florists' supplies	8	7 836	1 298	295	115	2 730	1 106	1 251
5194	Tobacco and tobacco products	8	43 205	1 573	365	107	3 306	1 969	2 172
5198	Paints, varnishes, and supplies	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	**150**	**699 611**	**32 516**	**7 404**	**1 263**	**67 487**	**35 117**	**38 993**
50	**Durable goods**	**49**	**293 493**	**15 673**	**3 842**	**512**	**31 829**	**13 908**	**17 231**
501	Motor vehicles and motor vehicle parts and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	–	–	–	–	–	–	–	–
503	Lumber and other construction materials	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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	TYPES OF OPERATION BY KIND OF BUSINESS—Con.								
	Manufacturers' sales branches and sales offices—Con.								
50	**Durable goods**—Con.								
506	Electrical goods	9	29 473	1 026	255	35	1 775	696	412
507	Hardware, and plumbing and heating equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	12	21 735	1 879	442	88	4 027	6 357	7 654
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	**Nondurable goods**	**101**	**406 118**	**15 843**	**3 562**	**751**	**35 658**	**21 209**	**21 762**
511	Paper and paper products	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-
514	Groceries and related products	34	141 430	8 381	1 884	350	13 052	6 079	7 659
515	Farm-product raw materials	-	-	-	-	-	-	-	-
516	Chemicals and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	**85**	**642 301**	**10 677**	**2 041**	**956**	**19 296**	**635**	**805**
50	**Durable goods**	**33**	**80 438**	**2 532**	**538**	**183**	**5 284**	**206**	**309**
501	Motor vehicles and motor vehicle parts and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	-	-	-	-	-	-	-	-
503	Lumber and other construction materials	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	4	13 005	152	31	12	408	-	-
507	Hardware, and plumbing and heating equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	8	6 068	590	143	22	1 035	152	194
509	Miscellaneous durable goods	6	2 953	158	43	19	302	8	8
51	**Nondurable goods**	**52**	**561 863**	**8 145**	**1 505**	**793**	**14 012**	**429**	**496**
511	Paper and paper products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	20	269 763	4 779	807	172	7 656	212	181
515	Farm-product raw materials	19	213 010	2 436	488	573	4 633	110	134
516	Chemicals and allied products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. Selected Ratios for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Wholesale trade	**2 386 354**	**243 978**	**16 981**	**46.6**	**10**	**14.9**	**9.7**
50	**Durable goods**	**1 521 104**	**195 269**	**18 671**	**50.9**	**8**	**18.8**	**15.4**
501	Motor vehicles and motor vehicle parts and supplies	1 198 946	156 998	16 136	52.8	8	19.5	16.6
5012	Automobiles and other motor vehicles	4 090 714	256 127	16 805	55.8	16	11.8	11.7
5013	Motor vehicle supplies and new parts	644 667	106 494	15 586	55.4	6	26.4	23.5
5014	Tires and tubes	1 893 636	247 976	19 345	40.5	8	19.3	17.9
5015	Motor vehicle parts, used	474 939	70 283	14 552	48.8	7	42.4	11.1
502	Furniture and homefurnishings	751 100	152 259	14 527	41.7	5	22.9	12.4
5021	Furniture	756 385	131 107	15 307	40.7	6	28.7	9.4
5023	Homefurnishings	747 059	173 973	13 726	43.0	4	18.3	14.7
503	Lumber and other construction materials	5 191 691	433 025	20 933	51.2	12	9.4	4.8
5031	Lumber, plywood, millwork, and wood panels	8 530 451	510 027	23 020	52.4	17	8.6	4.3
5032	Brick, stone, and related construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials	1 667 000	170 489	15 511	54.7	10	16.6	11.6
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	1 070 817	125 471	21 025	53.5	9	31.3	8.9
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	555 333	60 444	15 188	54.3	9	46.3	14.6
5045	Computers and computer peripheral equipment and software	1 561 049	180 290	27 718	52.1	9	29.5	7.5
5046	Commercial equipment, n.e.c.	1 619 500	149 164	22 770	58.8	11	26.0	7.0
5047	Medical, dental, and hospital equipment and supplies	1 193 944	193 613	22 739	50.8	6	23.1	8.2
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	649 143	103 273	18 591	54.3	6	33.2	8.1
505	Metals and minerals, except petroleum	1 860 862	223 921	19 344	44.3	8	19.5	19.2
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	1 427 982	236 910	20 125	48.4	6	17.6	11.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 739 348	276 619	21 759	49.0	6	16.0	12.8
5064	Electrical appliances, television and radio sets	831 400	225 500	23 500	55.7	3	18.7	5.2
5065	Electronic parts and equipment, n.e.c.	992 000	165 333	16 943	46.4	6	22.1	9.7
507	Hardware, and plumbing and heating equipment and supplies	1 115 782	157 380	18 783	50.0	7	23.9	21.0
5072	Hardware	827 500	98 317	16 203	53.6	8	30.8	22.9
5074	Plumbing and heating equipment and supplies (hydronics)	1 486 926	182 486	19 159	49.1	8	21.4	24.2
5075	Warm air heating and air-conditioning equipment and supplies	1 187 158	212 792	22 538	45.8	6	23.1	15.1
5078	Refrigeration equipment and supplies	556 500	178 720	20 400	57.5	3	19.9	13.9
508	Machinery, equipment, and supplies	1 242 545	161 643	19 193	51.9	8	22.9	28.6
5082	Construction and mining (except petroleum) machinery and equipment	2 412 674	174 361	20 018	52.5	14	21.9	27.2
5083	Farm and garden machinery and equipment	1 325 646	158 174	17 811	50.6	8	22.2	38.0
5084	Industrial machinery and equipment	791 039	154 987	19 885	53.5	5	24.0	13.9
5085	Industrial supplies	1 045 375	193 737	22 139	52.4	5	21.8	17.5
5087	Service establishment equipment and supplies	644 222	104 783	20 271	54.0	6	35.8	15.8
5088	Transportation equipment and supplies, except motor vehicles	527 000	225 857	19 000	45.2	2	18.6	16.6
509	Miscellaneous durable goods	895 500	135 482	14 703	44.0	7	24.7	16.0
5091	Sporting and recreational goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	521 320	111 393	16 137	46.2	5	31.4	9.5
5094	Jewelry, watches, precious stones, and precious metals	314 250	179 571	16 857	44.3	2	21.2	13.8
5099	Durable goods, n.e.c.	775 519	114 421	15 852	51.1	7	27.1	18.1
51	**Nondurable goods**	**3 415 396**	**281 122**	**15 692**	**43.3**	**12**	**12.9**	**6.7**
511	Paper and paper products	1 392 327	161 609	17 987	54.1	9	20.6	8.8
5111	Printing and writing paper	2 340 400	216 704	20 296	48.8	11	19.2	10.4
5112	Stationery and office supplies	605 343	82 120	14 930	59.8	7	30.4	9.6
5113	Industrial and personal service paper	3 292 667	290 529	22 868	50.0	11	15.7	7.9
512	Drugs, drug proprietaries, and druggists' sundries	9 073 333	439 032	16 069	48.0	21	7.6	8.4
5122	Drugs, drug proprietaries, and druggists' sundries	9 073 333	439 032	16 069	48.0	21	7.6	8.4
513	Apparel, piece goods, and notions	1 308 733	202 381	18 619	46.6	6	19.8	5.4
5131	Piece goods, notions, and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	5 345 090	236 340	14 544	45.1	23	13.7	3.4
5141	Groceries, general line	14 894 500	694 235	20 142	51.5	21	5.6	4.0
5142	Packaged frozen foods	13 238 091	921 639	26 728	65.7	14	4.4	1.1
5143	Dairy products, except dried or canned	4 037 652	422 118	23 673	49.0	10	11.4	1.8
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	2 250 143	150 010	11 867	50.7	15	15.6	4.8
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	3 183 000	223 368	17 532	42.6	14	18.4	2.6
5148	Fresh fruits and vegetables	4 020 653	103 094	10 417	41.0	39	24.7	2.5
5149	Groceries and related products, n.e.c.	3 443 182	281 808	22 379	45.7	12	17.4	6.6
515	Farm-product raw materials	4 233 042	410 358	12 358	37.7	10	8.0	6.3
5153	Grain and field beans	3 211 696	397 487	17 139	38.7	8	11.1	10.8
5154	Livestock	8 597 600	393 183	4 640	40.5	22	2.9	.2
5159	Farm-product raw materials, n.e.c.	3 981 615	772 552	15 866	23.8	5	8.6	1.9
516	Chemicals and allied products	1 452 886	252 990	30 592	59.7	6	20.2	6.1
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. **Selected Ratios for the State: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
51	**Nondurable goods**—Con.							
517	Petroleum and petroleum products	4 105 183	544 800	17 310	37.4	8	8.5	3.7
5171	Petroleum bulk stations and terminals	4 336 126	555 144	15 604	32.9	8	8.6	4.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3 278 258	500 621	24 596	60.0	7	8.2	8
518	Beer, wine, and distilled alcoholic beverages	2 143 558	189 566	20 845	47.5	11	23.2	6.8
5181	Beer and ale	2 425 171	176 925	20 456	48.0	14	24.1	6.1
5182	Wine and distilled alcoholic beverages	1 093 909	462 808	29 269	40.4	2	15.7	12.9
519	Miscellaneous nondurable goods	1 875 916	201 597	16 483	41.7	9	19.6	17.0
5191	Farm supplies	2 053 061	203 775	17 296	41.1	10	20.7	19.1
5192	Books, periodicals, and newspapers	2 852 800	138 167	11 979	48.7	19	17.8	1.6
5193	Flowers, nursery stock, and florists' supplies	979 500	66 139	11 287	47.5	14	34.6	16.0
5194	Tobacco and tobacco products	5 400 625	403 765	14 701	47.6	13	7.7	5.0
5198	Paints, varnishes, and supplies	443 316	150 411	19 964	39.4	3	33.7	11.4
5199	Nondurable goods, n.e.c.	768 938	186 409	11 038	45.8	4	12.9	10.9
	Merchant wholesalers	**1 973 718**	**200 928**	**16 684**	**46.2**	**10**	**18.0**	**12.2**
50	**Durable goods**	**1 289 074**	**166 202**	**17 878**	**50.8**	**8**	**21.2**	**18.3**
501	Motor vehicles and motor vehicle parts and supplies	1 084 904	144 808	16 309	52.8	7	21.3	18.6
5012	Automobiles and other motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used	474 939	70 283	14 552	48.6	7	42.4	11.1
502	Furniture and homefurnishings	751 100	152 250	14 527	41.7	5	22.9	12.4
5021	Furniture	756 385	131 107	15 307	40.7	6	28.7	9.4
5023	Homefurnishings	747 059	173 973	13 726	43.0	4	16.3	14.7
503	Lumber and other construction materials	3 552 296	290 349	18 566	50.8	12	12.6	6.1
5031	Lumber, plywood, millwork, and wood panels	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials	1 667 000	170 489	15 511	54.7	10	16.6	11.6
5039	Construction materials, n.e.c.	524 250	94 459	12 955	42.7	6	32.2	11.8
504	Professional and commercial equipment and supplies	752 263	98 572	17 206	52.5	8	33.2	11.7
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment	573 364	60 354	15 462	54.2	10	47.3	15.3
5045	Computers and computer peripheral equipment and software	712 182	132 034	17 629	48.9	5	27.3	11.3
5046	Commercial equipment, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	649 143	103 273	18 591	54.3	6	33.2	8.1
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	Metals service centers and offices	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	1 178 875	185 528	19 744	47.9	6	22.2	16.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment, n.e.c.	765 455	121 442	16 173	44.0	6	30.2	12.6
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5072	Hardware	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	1 486 926	182 486	19 159	49.1	8	21.4	24.2
5075	Warm air heating and air-conditioning equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies	559 500	178 720	20 400	57.5	3	19.9	13.9
508	Machinery, equipment, and supplies	1 233 462	157 701	19 053	52.0	8	23.2	28.6
5082	Construction and mining (except petroleum) machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment	1 308 391	155 519	17 615	50.9	8	22.2	37.8
5084	Industrial machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	Industrial supplies	1 045 375	193 737	22 139	52.4	5	21.8	17.5
5087	Service establishment equipment and supplies	644 222	104 783	20 271	54.0	6	35.8	15.8
5088	Transportation equipment and supplies, except motor vehicles	527 000	225 857	19 000	45.2	2	18.6	16.6
509	Miscellaneous durable goods	927 342	134 757	14 935	43.8	7	25.3	16.6
5091	Sporting and recreational goods and supplies	1 773 105	161 191	12 727	36.3	11	21.8	18.6
5092	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	521 320	111 393	16 137	46.2	5	31.4	9.5
5094	Jewelry, watches, precious stones, and precious metals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	**Nondurable goods**	**2 871 531**	**229 107**	**15 716**	**42.6**	**13**	**16.1**	**8.5**
511	Paper and paper products	1 539 467	159 991	17 771	53.4	10	20.8	9.2
5111	Printing and writing paper	2 340 400	216 704	20 296	48.8	11	19.2	10.4
5112	Stationery and office supplies	645 071	74 379	14 358	58.7	9	32.9	11.3
5113	Industrial and personal service paper	3 292 667	290 529	22 868	50.0	11	15.7	7.9
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods	416 143	85 676	14 794	47.3	5	36.5	14.0
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 2. **Selected Ratios for the State: 1987**—Con.

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1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment[1] (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per establishment (dollars)	Per employee[1] (dollars)	Per employee[1] (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
51	**Nondurable goods**—Con.							
514	Groceries and related products	4 430 707	163 676	13 233	43.2	27	18.7	4.4
5141	Groceries, general line	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products	3 183 000	223 368	17 532	42.6	14	18.4	2.6
5148	Fresh fruits and vegetables	4 077 955	95 399	10 328	40.8	43	26.6	2.7
5149	Groceries and related products, n.e.c.	2 920 700	197 790	21 826	42.1	15	26.2	6.2
515	Farm-product raw materials	3 323 094	426 846	16 363	36.4	8	10.5	9.0
5153	Grain and field beans	3 211 696	397 487	17 139	38.7	8	11.1	10.8
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c.	1 475 391	206 915	29 646	62.2	7	23.0	8.5
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5171	Petroleum bulk stations and terminals	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3 540 821	498 206	24 628	60.6	7	8.2	7
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	1 918 742	199 903	16 551	41.6	10	19.9	18.4
5191	Farm supplies	2 041 797	203 310	17 599	40.9	10	21.2	21.0
5192	Books, periodicals, and newspapers	2 652 800	138 167	11 979	48.7	19	17.6	1.6
5193	Flowers, nursery stock, and florists' supplies	979 500	68 139	11 287	47.5	14	34.8	16.0
5194	Tobacco and tobacco products	5 400 625	403 785	14 701	47.6	13	7.7	5.0
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices	**4 664 073**	**553 928**	**25 745**	**48.2**	**8**	**9.6**	**5.6**
50	**Durable goods**	**5 989 653**	**573 229**	**32 564**	**52.4**	**10**	**10.8**	**5.9**
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	–	–	–	–	–	–	–
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	3 274 778	842 086	29 314	57.8	4	6.0	1.4
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	1 811 250	246 989	21 352	46.7	7	18.5	35.2
509	Miscellaneous durable goods	–	–	–	–	–	–	–
51	**Nondurable goods**	**4 020 970**	**540 770**	**21 096**	**44.4**	**7**	**8.8**	**5.4**
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	–	–	–	–	–	–	–
514	Groceries and related products	4 159 706	404 086	23 946	52.2	10	11.3	5.4
515	Farm-product raw materials	–	–	–	–	–	–	–
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	**7 556 482**	**671 863**	**11 168**	**55.3**	**11**	**3.0**	**.1**
50	**Durable goods**	**2 437 515**	**493 485**	**15 534**	**47.9**	**5**	**6.6**	**.4**
501	Motor vehicles and motor vehicle parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and homefurnishings	–	–	–	–	–	–	–
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods	3 251 250	1 083 750	12 667	37.3	3	3.1	–
507	Hardware, and plumbing and heating equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies	758 500	275 818	26 818	57.0	3	17.1	3.2
509	Miscellaneous durable goods	492 167	155 421	8 316	52.3	3	10.2	.3
51	**Nondurable goods**	**10 805 058**	**708 528**	**10 271**	**58.1**	**15**	**2.5**	**.1**
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	14 538 150	1 690 483	27 785	62.4	9	2.6	.1
515	Farm-product raw materials	11 368 947	376 981	4 251	52.6	30	2.1	.1
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)

[1]Based on number of employees for pay period including March 12.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade	**2 112**	**2 127**	**5 074 894**	**5 074 180**	**-**	**352 644**	**307 687**	**14.6**	**20 741**	**21 777**
50		**Durable goods**	**1 135**	**1 100**	**1 750 028**	**1 349 299**	**29.7**	**166 735**	**145 609**	**14.5**	**8 899**	**9 293**
501		Motor vehicles and automotive parts and supplies	242	225	305 545	233 724	30.7	30 946	27 202	13.8	1 894	1 901
5012	5012	Automobiles and other motor vehicles	35	35	143 175	104 737	36.7	9 394	9 142	2.8	559	595
5013		Automotive parts and supplies	185	168	120 710	106 140	13.7	[illegible]	15 683	16.7	1 167	1 148
	5013	Motor vehicle supplies and new parts	168	163	108 304	(D)	(D)		(D)	(D)	1 017	(D)
	5015 pt.	Motor vehicle parts, used	17	5	12 406	(D)	(D)	[illegible]	(D)	(D)	150	(D)
5014	5014	Tires and tubes	22	22	41 660	22 847	82.3	3 250	2 377	36.7	168	158
502		Furniture and homefurnishings	30	26	22 533	23 606	-4.6	2 150	1 757	22.4	148	135
5021	5021	Furniture	13	12	9 833	12 560	-21.7	1 148	998	15.0	75	64
5023	5023	Homefurnishings	17	14	12 700	11 046	15.0	1 002	759	32.0	73	71
503		Lumber and other construction materials	94	89	488 019	155 223	214.4	23 591	12 276	92.2	1 127	751
5031	5031	Lumber, plywood, millwork, and wood panels	51	38	435 053	114 974	278.4	19 636	7 878	149.3	853	458
5039		Construction materials, n.e.c.	43	51	52 966	40 24[illegible]	31.6	3 955	4 398	-10.1	274	293
	5032	Brick, stone, and related construction materials	13	16	(D)	9 86[illegible]	(D)	(D)	1 130	(D)	(D)	70
	5033	Roofing, siding, and insulation materials	9	11	15 003	16 291	-7.9	1 365	1 331	2.6	88	105
	5039	Construction materials, n.e.c.	21	24	(D)	14 096	(D)	(D)	1 937	(D)	(D)	118
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	24	24	(D)	68 277	(D)	(D)	4 599	(D)	(D)	340
5041	5091	Sporting and recreational goods and supplies	21	20	(D)	67 628	(D)	(D)	4 464	(D)	(D)	326
5042	5092	Toys and hobby goods and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	5043	Photographic equipment and supplies	2	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum	29	35	53 965	39 205	37.6	4 662	4 577	1.9	241	270
5051	5051	Metals service centers and offices	28	35	(D)	39 205	(D)	(D)	4 577	(D)	(D)	270
5052	5052	Coal and other minerals and ores	1	-	(D)	-	(X)	(D)	-	(X)	(D)	-
506		Electrical goods	114	108	157 872	121 926	29.5	13 674	11 339	20.6	684	725
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	73	82	(D)	109 360	(D)	(D)	9 355	(D)	(D)	585
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	66	(NA)	114 797	(NA)	(NA)	9 030	(NA)	(NA)	415	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	2	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment	5	(NA)	2 222	(NA)	(NA)	452	(NA)	(NA)	27	(NA)
5064	5064	Electrical appliances, television and radio sets	5	5	3 157	3 433	-8.0	329	565	-41.8	14	41
5065	5065 pt.	Electronic parts and equipment, n.e.c.	36	21	(D)	9 133	(D)	(D)	1 419	(D)	(D)	99
507		Hardware, and plumbing and heating equipment and supplies	78	87	87 031	79 090	10.0	10 387	8 747	18.7	553	545
5072	5072	Hardware	24	21	19 860	18 684	6.3	3 273	2 411	35.8	202	157
5074	5074	Plumbing and heating equipment and supplies (hydronics)	27	36	40 147	37 387	7.4	4 215	4 065	3.2	220	261
5075	5075	Warm air heating and air-conditioning equipment and supplies	19	23	22 556	20 106	12.2	2 389	1 956	22.1	106	110
5078	5078	Refrigeration equipment and supplies	8	7	4 468	2 913	53.4	510	295	72.9	25	17
508		Machinery, equipment, and supplies	469	459	(D)	592 972	(D)	(D)	70 863	(D)	(D)	4 316
5081		Commercial machines and equipment	103	73	113 332	75 104	50.9	19 999	14 201	40.8	948	733
	5044	Office equipment	48	(NA)	26 656	(NA)	(NA)	6 698	(NA)	(NA)	441	(NA)
	5045	Computers and computer peripheral equipment and software	41	(NA)	64 003	(NA)	(NA)	9 840	(NA)	(NA)	355	(NA)
	5046	Commercial equipment, n.e.c.	14	15	22 673	8 923	154.1	3 461	1 552	123.0	152	80
5082	5082	Construction and mining (except petroleum) machinery and equipment	43	38	103 745	91 483	13.4	11 911	11 631	2.4	595	648
5083	5083	Farm and garden machinery and equipment	147	184	194 870	306 136	-36.4	21 943	29 352	-25.3	1 232	1 998
5084	5084 pt.	Industrial machinery and equipment	72	67	[illegible]	48 827	20.2	7 363	6 592	11.7	366	384
5085	5085	Industrial supplies	48	47	50 178	36 128	38.9	5 734	3 944	45.4	259	232
5086		Professional equipment and supplies	26	25	(D)	22 278	(D)	(D)	2 563	(D)	(D)	165
	5047	Medical, dental, and hospital equipment and supplies	18	10	21 491	(D)	(D)	2 524	(D)	(D)	111	(D)
	5048	Ophthalmic goods	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	7	12	4 544	(D)	(D)	818	(D)	(D)	44	(D)
5087	5087	Service establishment equipment and supplies	27	21	17 394	11 599	50.0	3 365	2 387	41.0	166	136
5088	5088	Transportation equipment and supplies, except motor vehicles	3	4	1 581	1 417	11.6	133	193	-31.1	7	20
509		Miscellaneous durable goods	55	47	31 385	35 276	-11.0	4 426	4 249	4.2	281	310
5093	5093	Scrap and waste materials	25	20	13 033	6 281	107.5	1 888	953	98.1	117	105
5094	5094	Jewelry, watches, precious stones, and precious metals	6	6	2 514	(D)	(D)	238	(D)	(D)	14	(D)
5099	5099 pt.	Durable goods, n.e.c.	22	21	15 838	(D)	(D)	2 302	(D)	(D)	150	(D)

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade—Con.										
51		**Nondurable goods**	977	1 027	3 324 866	3 724 881	-10.7	185 909	162 078	14.7	11 842	12 484
511		Paper and paper products	52	46	72 401	40 600	78.3	8 058	4 729	70.4	448	314
5111	5111	Printing and writing paper	5	4	11 702	4 271	174.0	1 096	588	86.4	54	33
5112	5112	Stationery and office supplies	35	30	21 187	14 683	44.3	3 852	2 525	52.6	258	174
5113	5113	Industrial and personal service paper	12	12	39 512	21 646	82.5	3 110	1 616	92.5	136	107
512		Drugs, drug proprietaries, and druggists' sundries	12	7	108 880	45 179	141.0	3 985	1 788	122.9	248	140
5122	5122	Drugs, drug proprietaries, and druggists' sundries	12	7	108 880	45 179	141.0	3 985	1 788	122.9	248	140
513		Apparel, piece goods, and notions	15	12	19 631	11 891	65.1	1 806	945	91.1	97	64
5133	5131 pt.	Piece goods	5	4	(D)	694	(D)	(D)	88	(D)	(D)	11
5134	5131 pt.	Notions and other dry goods	3	4	1 202	(D)	(D)	158	(D)	(D)	17	(D)
5136	5136	Men's and boys' clothing and furnishings	4	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	5139	Footwear	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products	211	218	1 127 814	1 060 619	6.3	69 402	63 863	8.7	4 772	5 112
5141	5141	Groceries, general line	22	13	327 679	(D)	(D)	9 507	(D)	(D)	472	(D)
5142	5142	Packaged frozen foods	11	19	145 619	145 755	-.1	4 223	4 007	5.4	158	183
5143	5143	Dairy products, except dried or canned	23	29	92 866	244 224	-62.0	5 208	12 553	-58.5	220	710
5144	5144	Poultry and poultry products	4	6	(D)	19 313	(D)	(D)	771	(D)	(D)	72
5145	5145	Confectionery	7	7	15 751	21 184	-25.7	1 246	2 134	-41.6	105	81
5146	5146	Fish and seafoods	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	5147	Meats and meat products	12	16	38 196	29 585	29.1	2 998	2 759	8.7	171	198
5148	5148	Fresh fruits and vegetables	75	67	301 549	274 925	9.7	30 470	22 537	35.2	2 925	2 516
5149	5149	Groceries and related products, n.e.c.	55	57	189 375	(D)	(D)	15 039	(D)	(D)	672	(D)
515		Farm-product raw materials	168	182	711 151	857 051	-17.0	21 417	21 990	-2.6	1 733	2 258
5152	5159 pt.	Cotton	1	2	(D)	(D)	(D)	(D)	(D)	(D)	[illegible]	(D)
5153	5153	Grain and field beans	125	139	401 462	466 051	-13.9	17 310	15 632	10.7	1 010	1 098
5154	5154	Livestock	30	31	257 928	327 746	-21.3	3 044	3 327	-8.5	656	885
5159	5159 pt.	Farm-product raw materials, n.e.c.	12	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516		Chemicals and allied products	35	32	50 851	45 533	11.7	6 149	3 518	74.8	201	197
5161		Chemicals and allied products	35	32	50 851	45 533	11.7	6 149	3 518	74.8	201	197
	5162	Plastics materials and basic forms and shapes	4	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	31	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517		Petroleum and petroleum products	142	195	582 936	986 649	-40.9	18 522	18 850	-1.8	1 070	1 513
5171	5171	Petroleum bulk stations and terminals	111	155	481 310	817 392	-41.1	13 529	15 201	-11.0	867	1 216
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	31	40	101 626	169 257	-40.0	4 993	3 649	36.8	203	298
518		Beer, wine, and distilled alcoholic beverages	52	50	111 465	98 353	13.3	12 257	9 792	25.2	588	515
5181	5181	Beer and ale	41	43	99 422	90 685	9.6	11 496	9 335	23.1	562	482
5182	5182	Wine and distilled alcoholic beverages	11	7	12 033	7 668	56.9	761	457	66.5	26	33
519		Miscellaneous nondurable goods	290	285	539 737	579 006	-6.8	44 313	36 603	21.1	2 685	2 370
5191	5191	Farm supplies	213	229	437 302	504 879	-13.4	37 118	31 585	17.5	2 146	1 979
5194	5194	Tobacco and tobacco products	8	7	43 205	(D)	(D)	1 573	(D)	(D)	107	(D)
5198	5198	Paints, varnishes and supplies	19	17	8 423	(D)	(D)	1 118	(D)	(D)	56	(D)
5199		Nondurable goods, n.e.c.	50	32	50 807	42 969	18.2	4 504	2 920	54.2	376	232
	5099 pt.	Durable goods, n.e.c.	5	(NA)	5 101	(NA)	(NA)	599	(NA)	(NA)	33	(NA)
	5192	Books, periodicals, and newspapers	5	5	13 264	11 280	17.6	1 150	619	85.8	96	50
	5193	Flowers, nursery stock, and florists' supplies	8	5	7 836	(D)	(D)	1 298	(D)	(D)	115	(D)
	5199	Nondurable goods, n.e.c.	32	(NA)	24 606	(NA)	(NA)	1 457	(NA)	(NA)	132	(NA)
		Merchant wholesalers	1 877	1 849	3 732 982	3 671 026	1.7	309 451	259 791	19.1	18 522	18 674
50		**Durable goods**	1 053	1 019	1 376 097	1 216 060	13.2	147 530	131 737	12.0	8 224	8 683
501		Motor vehicles and automotive parts and supplies	234	220	(D)	218 380	(D)	(D)	26 327	(D)	(D)	1 839
5012	5012	Automobiles and other motor vehicles	31	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013		Automotive parts and supplies	182	168	(D)	106 140	(D)	(D)	15 683	(D)	(D)	1 148
	5013	Motor vehicle supplies and new parts	165	163	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5015 pt.	Motor vehicle parts, used	17	5	12 406	(D)	(D)	2 451	(D)	(D)	150	(D)
5014	5014	Tires and tubes	21	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502		Furniture and homefurnishings	30	23	22 533	(D)	(D)	2 150	(D)	(D)	148	(D)
5021	5021	Furniture	13	10	9 833	(D)	(D)	1 148	(D)	(D)	75	(D)
5023	5023	Homefurnishings	17	13	12 700	(D)	(D)	1 002	(D)	(D)	73	(D)
503		Lumber and other construction materials	81	81	287 736	151 037	90.5	18 399	11 978	53.6	991	737
5031	5031	Lumber, plywood, millwork, and wood panels	44	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039		Construction materials, n.e.c.	37	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5032	Brick, stone, and related construction materials	8	12	(D)	8 122	(D)	(D)	950	(D)	(D)	62
	5033	Roofing, siding, and insulation materials	9	10	15 003	(D)	(D)	1 365	(D)	(D)	88	(D)
	5039	Construction materials, n.e.c.	20	23	10 485	13 893	-24.5	1 438	1 916	-25.0	111	116

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
50		**Durable goods**—Con.										
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	21	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies	19	19	33 689	(D)	(D)	2 660	(D)	(D)	209	(D)
5042	5092	Toys and hobby goods and supplies	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
5043	5043	Photographic equipment and supplies	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505		Metals and minerals, except petroleum	26	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5051	5051	Metals service centers and offices	25	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	5052	Coal and other minerals and ores	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
506		Electrical goods	100	91	(D)	96 243	(D)	(D)	9 987	(D)	(D)	650
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	66	70	(D)	86 293	(D)	(D)	8 439	(D)	(D)	532
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	60	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c.	2	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment	4	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
5064	5064	Electrical appliances, television and radio sets	3	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c.	31	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507		Hardware, and plumbing and heating equipment and supplies	76	81	(D)	74 435	(D)	(D)	8 186	(D)	(D)	519
5072	5072	Hardware	23	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	5074	Plumbing and heating equipment and supplies (hydronics)	27	34	40 147	(D)	(D)	4 215	(D)	(D)	220	(D)
5075	5075	Warm air heating and air-conditioning equipment and supplies	18	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	5078	Refrigeration equipment and supplies	8	6	4 468	(D)	(D)	510	(D)	(D)	25	(D)
508		Machinery, equipment, and supplies	434	428	(D)	521 903	(D)	(D)	60 657	(D)	(D)	3 919
5081		Commercial machines and equipment	89	61	(D)	35 217	(D)	(D)	6 803	(D)	(D)	486
	5044	Office equipment	44	(NA)	25 228	(NA)	(NA)	6 463	(NA)	(NA)	418	(NA)
	5045	Computers and computer peripheral equipment and software	33	(NA)	23 502	(NA)	(NA)	3 138	(NA)	(NA)	178	(NA)
	5046	Commercial equipment, n.e.c.	12	14	(D)	5 828	(D)	(D)	1 186	(D)	(D)	66
5082	5082	Construction and mining (except petroleum) machinery and equipment	41	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	5083	Farm and garden machinery and equipment	138	175	180 558	(D)	(D)	20 451	(D)	(D)	1 161	(D)
5084	5084 pt.	Industrial machinery and equipment	64	62	(D)	44 524	(D)	(D)	6 214	(D)	(D)	366
5085	5085	Industrial supplies	48	46	50 178	(D)	(D)	5 734	(D)	(D)	259	(D)
5086		Professional equipment and supplies	24	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	16	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5048	Ophthalmic goods	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	7	11	4 544	(D)	(D)	818	(D)	(D)	44	(D)
5087	5087	Service establishment equipment and supplies	27	21	17 394	11 599	50.0	3 365	2 387	41.0	166	136
5088	5088	Transportation equipment and supplies, except motor vehicles	3	4	1 581	1 417	11.6	133	193	-31.1	7	20
509		Miscellaneous durable goods	51	43	30 678	34 866	-12.0	4 367	4 235	3.1	266	306
5093	5093	Scrap and waste materials	25	20	13 033	6 281	107.5	1 886	953	98.1	117	105
5094	5094	Jewelry, watches, precious stones, and precious metals	7	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	5099 pt.	Durable goods, n.e.c.	19	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		**Nondurable goods**	**824**	**830**	**2 356 885**	**2 454 966**	**-4.0**	**161 921**	**128 054**	**26.4**	**10 298**	**9 991**
511		Paper and paper products	45	36	69 276	36 183	91.5	7 695	4 232	81.8	433	297
5111	5111	Printing and writing paper	5	2	11 702	(D)	(D)	1 096	(D)	(D)	54	(D)
5112	5112	Stationery and office supplies	28	22	18 062	(D)	(D)	3 489	(D)	(D)	243	(D)
5113	5113	Industrial and personal service paper	12	12	39 512	21 646	82.5	3 110	1 616	92.5	136	107
512		Drugs, drug proprietaries, and druggists' sundries	10	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	5122	Drugs, drug proprietaries, and druggists' sundries	10	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513		Apparel, piece goods, and notions	14	12	(D)	11 891	(D)	(D)	945	(D)	(D)	64
5133	5131 pt.	Piece goods	4	4	1 711	694	146.5	345	86	292.0	17	11
5134	5131 pt.	Notions and other dry goods	3	4	1 202	(D)	(D)	158	(D)	(D)	17	(D)
5136	5136	Men's and boys' clothing and furnishings	4	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	5139	Footwear	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products	157	160	695 621	628 482	10.7	56 242	43 407	29.6	4 250	4 047
5141	5141	Groceries, general line	18	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	5142	Packaged frozen foods	5	9	(D)	16 940	(D)	(D)	1 131	(D)	(D)	68
5143	5143	Dairy products, except dried or canned	14	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	5144	Poultry and poultry products	4	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	5145	Confectionery	5	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Merchant wholesalers—Con.										
51		**Nondurable goods**—Con.										
514		Groceries and related products—Con.										
5146	5146	Fish and seafoods	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	5147	Meats and meat products	12	15	38 196	(D)	(D)	2 998	(D)	(D)	171	(D)
5148	5148	Fresh fruits and vegetables	67	58	273 223	245 149	11.5	29 579	21 793	35.7	2 864	2 520
5149	5149	Groceries and related products, n.e.c.	30	35	37 621	(D)	(D)	9 669	(D)	(D)	443	(D)
515		Farm-product raw materials	149	158	495 141	580 641	-14.7	18 981	19 133	-.8	1 160	1 449
5152	5159 pt.	Cotton	1	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	5153	Grain and field beans	125	136	401 462	(D)	(D)	17 310	(D)	(D)	1 010	(D)
5154	5154	Livestock	12	11	(D)	57 090	(D)	(D)	821	(D)	(D)	126
5159	5159 pt.	Farm-product raw materials, n.e.c.	11	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516		Chemicals and allied products	27	22	(D)	24 284	(D)	(D)	2 663	(D)	(D)	163
5161		Chemcals and allied products	27	22	(D)	24 284	(D)	(D)	2 663	(D)	(D)	163
	5162	Plastics materials and basic forms and shapes	4	-	(D)	-	(X)	(D)	-	(X)	(D)	-
	5169	Chemicals and allied products, n.e.c.	23	22	33 934	24 284	39.7	4 862	2 663	82.6	164	163
517		Petroleum and petroleum products	124	150	(D)	587 145	(D)	(D)	17 425	(D)	(D)	1 408
5171	5171	Petroleum bulk stations and terminals	96	112	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	28	38	99 143	(D)	(D)	4 901	(D)	(D)	199	(D)
518		Beer, wine, and distilled alcoholic beverages	49	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	5181	Beer and ale	40	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	5182	Wine and distilled alcoholic beverages	9	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	249	239	473 274	456 042	3.8	39 361	29 504	33.4	2 375	1 954
5191	5191	Farm supplies	187	197	381 816	399 842	-4.5	33 050	25 422	30.0	1 878	1 638
5194	5194	Tobacco and tobacco products	8	7	43 205	24 367	77.3	1 573	1 162	35.4	107	84
5198	5198	Paints, varnishes and supplies	9	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c.	45	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5099 pt.	Durable goods, n.e.c.	5	(NA)	5 101	(NA)	(NA)	599	(NA)	(NA)	33	(NA)
	5192	Books, periodicals, and newspapers	5	5	13 264	11 280	17.6	1 150	619	85.8	96	50
	5193	Flowers, nursery stock, and florists' supplies	8	5	7 835	(D)	(D)	1 298	(D)	(D)	115	(D)
	5199	Nondurable goods, n.e.c.	27	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
		Manufacturers' sales branches and sales offices	**150**	**181**	**699 611**	**882 324**	**-20.7**	**32 516**	**38 602**	**-15.8**	**1 263**	**1 804**
50		**Durable goods**	**49**	**51**	**293 493**	**94 152**	**211.7**	**16 673**	**11 823**	**41.0**	**512**	**449**
501	501 pt.	Motor vehicles and automotive parts and supplies	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and homefurnishings	-	1	-	(D)	(D)	-	(D)	(D)	-	(D)
503	503	Lumber and other construction materials	9	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-	-	-	-
	504 pt.	Professional and commercial equipment and supplies	-	-	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-	-	-
505	505	Metals and minerals, except petroleum	2	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	10	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	9	(NA)	29 473	(NA)	(NA)	1 026	(NA)	(NA)	35	(NA)
	508 pt.	Machinery, equipment, and supplies	1	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	25	22	(D)	59 539	(D)	(D)	9 141	(D)	(D)	321
	504 pt.	Professional and commercial equipment and supplies	14	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies	11	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	-	-	-	-	-	-	-	-	-	-
51		**Nondurable goods**	**101**	**130**	**406 118**	**788 172**	**-48.5**	**15 843**	**26 779**	**-40.8**	**751**	**1 355**
511	511	Paper and paper products	6	10	(D)	4 417	(D)	(D)	497	(D)	(D)	17
512	512	Drugs, drug proprietaries, and druggists' sundries	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	513	Apparel, piece goods, and notions	-	-	-	-	-	-	-	-	-	-
514	514	Groceries and related products	34	38	141 430	257 492	-45.1	8 381	17 471	-52.0	350	871
515	515	Farm-product raw materials	-	-	-	-	-	-	-	-	-	-

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Manufacturers' sales branches and sales offices—Con.										
51		**Nondurable goods**—Con.										
516	516	Chemicals and allied products	4	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	517	Petroleum and petroleum products	16	32	(D)	378 277	(D)	(D)	724	(D)	(D)	34
518	518	Beer, wine, and distilled alcoholic beverages	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	38	41	65 883	(D)	(D)	4 933	(D)	(D)	308	(D)
	509 pt.	Miscellaneous durable goods	–	(NA)	–	(NA)	(NA)	–	(NA)	(NA)	–	(NA)
	519	Miscellaneous nondurable goods	38	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
		Agents, brokers, and commission merchants	**85**	**97**	**642 301**	**520 830**	**23.3**	**10 677**	**9 294**	**14.9**	**956**	**1 299**
50		**Durable goods**	**33**	**30**	**80 438**	**39 087**	**105.8**	**2 532**	**2 049**	**23.6**	**163**	**161**
501	501 pt.	Motor vehicles and automotive parts and supplies	6	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and homefurnishings	–	2	–	(D)	(D)	–	(D)	(D)	–	(D)
503	503	Lumber and other construction materials	4	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	3	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
	509 pt.	Miscellaneous durable goods	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	4	4	13 005	(D)	(D)	152	(D)	(D)	12	(D)
	506	Electrical goods	4	(NA)	13 005	(NA)	(NA)	152	(NA)	(NA)	12	(NA)
	508 pt.	Machinery, equipment, and supplies	–	(NA)	–	(NA)	(NA)	–	(NA)	(NA)	–	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	10	9	8 365	11 530	-27.5	758	1 065	-28.8	30	76
	504 pt.	Professional and commercial equipment and supplies	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies	8	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	4	4	707	410	72.4	59	14	321.4	15	4
51		**Nondurable goods**	**52**	**67**	**561 863**	**481 743**	**16.6**	**8 145**	**7 245**	**12.4**	**793**	**1 138**
511	511	Paper and paper products	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
512	512	Drugs, drug proprietaries, and druggists' sundries	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
513	513	Apparel, piece goods, and notions	1	–	(D)	–	(X)	(D)	–	(X)	(D)	–
514	514	Groceries and related products	20	20	290 763	174 645	66.5	4 779	2 985	60.1	172	194
515	515	Farm-product raw materials	19	24	216 010	276 410	-21.9	2 436	2 857	-14.7	573	809
516	516	Chemicals and allied products	4	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	517	Petroleum and petroleum products	2	13	(D)	21 227	(D)	(D)	701	(D)	(D)	72
518	518	Beer, wine, and distilled alcoholic beverages	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods	3	5	580	(D)	(D)	19	(D)	(D)	2	(D)
	509 pt.	Miscellaneous durable goods	–	(NA)	–	(NA)	(NA)	–	(NA)	(NA)	–	(NA)
	519	Miscellaneous nondurable goods	3	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
		Wholesale trade	**2 112**	**5 074 894**	**352 644**	**81 958**	**20 741**	**756 642**	**487 526**	**493 584**
5013		Automotive parts and supplies	185	120 710	18 302	4 273	1 167	33 443	25 722	26 769
	5013	Motor vehicle parts and supplies	168	108 304	15 851	3 704	1 017	28 629	24 364	25 481
	5015 pt.	Motor vehicle parts, used	17	12 406	2 451	569	150	4 814	1 358	1 288
5039		Construction materials, n.e.c.	43	52 966	3 955	951	274	8 592	4 566	4 564
	5032	Brick, stone, and related construction materials	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5033	Roofing, siding, and insulation materials	9	15 003	1 365	346	88	2 497	1 725	1 734
	5039	Construction materials, n.e.c.	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment	73	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment	66	114 797	9 030	2 264	415	18 420	14 607	14 722
	5065 pt.	Electrical parts and equipment, n.e.c.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5084 pt.	Industrial machinery and equipment	5	2 222	452	101	27	765	179	184
5065	5065 pt.	Electronic parts and equipment, n.e.c.	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081		Commercial machines and equipment	103	113 332	19 999	4 680	948	37 120	9 378	10 286
	5044	Office equipment	48	26 656	6 698	1 748	441	12 337	3 666	3 893
	5045	Computers and computer peripheral equipment and software	41	64 003	9 840	2 374	355	18 896	4 365	4 815
	5046	Commercial equipment, n.e.c.	14	22 673	3 461	756	152	5 887	1 347	1 578
5084	5084 pt.	Industrial machinery and equipment	72	58 688	7 363	1 799	366	13 854	7 931	8 265
5086		Professional equipment and supplies	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	18	21 491	2 524	569	111	4 973	1 509	1 753
	5048	Ophthalmic goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	7	4 544	818	111	44	1 507	346	367
5099	5099 pt.	Durable goods, n.e.c.	22	15 838	2 302	553	150	4 421	2 977	2 578
5133	5131 pt.	Piece goods	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	5131 pt.	Notions and other dry goods	3	1 202	158	45	17	318	107	122
5152	5159 pt.	Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161		Chemicals and allied products	35	50 851	6 149	1 915	201	10 297	2 818	3 120
	5162	Plastics materials and basic forms and shapes	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c.	50	50 807	4 504	983	376	9 525	4 977	5 337
	5099 pt.	Durable goods, n.e.c.	5	5 101	599	120	33	1 255	1 146	1 204
	5192	Books, periodicals, and newspapers	5	13 264	1 150	242	96	2 361	248	206
	5193	Flowers, nursery stock, and florists' supplies	8	7 836	1 298	295	115	2 730	1 106	1 251
	5199	Nondurable goods, n.e.c.	32	24 606	1 457	326	132	3 179	2 477	2 676
		Merchant Wholesalers	**1 877**	**3 732 982**	**309 451**	**72 511**	**18 522**	**669 859**	**451 774**	**453 786**
5013		Automotive parts and supplies	182	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5013	Motor vehicle parts and supplies	165	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5015 pt.	Motor vehicle parts, used	17	12 406	2 451	569	150	4 814	1 358	1 288
5039		Construction materials, n.e.c.	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5032	Brick, stone, and related construction materials	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5033	Roofing, siding, and insulation materials	9	15 003	1 365	346	88	2 497	1 725	1 734
	5039	Construction materials, n.e.c.	20	10 485	1 438	303	111	3 371	1 103	1 232
5041	5091	Sporting and recreational goods and supplies	19	33 689	2 660	866	209	7 330	6 340	6 275
5042	5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment	60	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5065 pt.	Electrical parts and equipment, n.e.c.	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5084 pt.	Industrial machinery and equipment	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c.	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5081		Commercial machines and equipment	89	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5044	Office equipment	44	25 228	6 463	1 680	418	11 926	3 643	3 869
	5045	Computers and computer peripheral equipment and software	33	23 502	3 138	703	178	6 420	2 212	2 654
	5046	Commercial equipment, n.e.c.	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment	64	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086		Professional equipment and supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5047	Medical, dental, and hospital equipment and supplies	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5048	Ophthalmic goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c.	7	4 544	818	111	44	1 507	346	367
5099	5099 pt.	Durable goods, n.e.c.	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	5131 pt.	Piece goods	4	1 711	345	81	17	745	273	286
5134	5131 pt.	Notions and other dry goods	3	1 202	158	45	17	318	107	122
5152	5159 pt.	Cotton	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161		Chemicals and allied products	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c.	23	33 934	4 862	1 594	164	7 813	2 609	2 688

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses ($1,000)	End-of-1986 inventories ($1,000)	End-of-1987 inventories ($1,000)
		Merchant Wholesalers—Con.								
5199		Nondurable goods, n.e.c.	45	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5099 pt.	Durable goods, n.e.c.	5	5 101	599	120	33	1 255	1 146	1 204
	5192	Books, periodicals, and newspapers	5	13 264	1 150	242	96	2 361	248	206
	5193	Flowers, nursery stock, and florists' supplies	8	7 836	1 298	295	115	2 730	1 106	1 251
	5199	Nondurable goods, n.e.c.	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
		Manufacturers' sales branches and offices	150	699 611	32 516	7 404	1 263	67 487	35 117	38 993
501	501 pt.	Motor vehicles and automotive parts and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	–	–	–	–	–	–	–	–
	504 pt.	Professional and commercial equipment and supplies	–	–	–	–	–	–	–	–
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
506		Electrical goods	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods	9	29 473	1 026	255	35	1 775	696	412
	508 pt.	Machinery, equipment, and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
519		Miscellaneous nondurable goods	38	65 883	4 933	1 058	308	11 580	5 791	4 787
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
	519	Miscellaneous nondurable goods	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
		Agents, brokers, and commission merchants	85	642 301	10 677	2 041	956	19 296	635	805
501	501 pt.	Motor vehicles and automotive parts and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods	4	13 005	152	31	12	408	–	–
	506	Electrical goods	4	13 005	152	31	12	408	–	–
	508 pt.	Machinery, equipment, and supplies	–	–	–	–	–	–	–	–
508		Machinery, equipment, and supplies	10	8 365	758	187	30	1 467	168	211
	504 pt.	Professional and commercial equipment and supplies	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods	4	707	59	23	15	142	8	8
519		Miscellaneous nondurable goods	3	580	19	5	2	38	–	–
	509 pt.	Miscellaneous durable goods	–	–	–	–	–	–	–	–
	519	Miscellaneous nondurable goods	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
Idaho	**2 128**	**5 078 161**	**353 438**	**20 814**	**1 893**	**3 736 249**	**310 245**	**18 595**	**235**	**1 341 912**
Ada County	536	1 146 076	115 360	5 479	453	1 121 872	91 352	4 652	83	624 204
Boise City	420	1 476 814	95 152	4 469	344	870 774	72 492	3 720	76	606 040
Eagle	5	2 489	216	8	5	2 489	216	8	–	–
Garden City	28	43 085	4 262	207	27	(D)	(D)	(D)	1	(D)
Meridian	29	80 361	6 659	370	27	(D)	(D)	(D)	2	(D)
Balance of county	54	143 327	9 071	425	50	(D)	(D)	(D)	4	(D)
Adams County	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Bannock County	123	358 159	21 826	1 160	106	310 563	19 924	1 074	17	47 596
Chubbuck	7	25 343	1 669	79	5	(D)	(D)	(D)	2	(D)
Pocatello	102	322 841	19 421	1 012	88	279 340	17 745	936	14	43 501
Balance of county	14	9 975	736	69	13	(D)	(D)	(D)	1	(D)
Bear Lake County	11	9 792	861	62	10	(D)	(D)	(D)	1	(D)
Montpelier	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
Benewah County	9	10 342	506	40	9	10 342	506	40	–	–
St. Maries	6	9 932	456	35	6	9 932	456	35	–	–
Balance of county	3	410	50	5	3	410	50	5	–	–
Bingham County	68	185 286	15 073	1 337	62	(D)	(D)	(D)	6	(D)
Blackfoot	39	120 306	9 326	842	38	(D)	(D)	(D)	1	(D)
Shelley	4	2 127	196	19	3	(D)	(D)	(D)	1	(D)
Balance of county	25	62 823	5 251	476	21	(D)	(D)	(D)	4	(D)
Blaine County	40	41 903	3 506	183	35	37 427	3 260	173	5	4 476
Boise County	–	–	–	–	–	–	–	–	–	–
Bonner County	29	39 159	2 538	154	27	(D)	(D)	(D)	2	(D)
Sandpoint	15	14 758	962	71	14	(D)	(D)	(D)	1	(D)
Balance of county	14	24 401	1 576	83	13	(D)	(D)	(D)	1	(D)
Bonneville County	203	469 990	39 685	2 264	178	405 329	35 741	2 054	25	64 661
Ammon	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
Idaho Falls	176	404 845	33 197	1 916	153	(D)	(D)	(D)	23	(D)
Balance of county	25	(D)	(D)	(D)	23	(D)	(D)	(D)	2	(D)
Boundary County	15	13 754	1 362	87	14	(D)	(D)	(D)	1	(D)
Butte County	7	5 198	336	29	7	5 198	336	29	–	–
Camas County	–	–	–	–	–	–	–	–	–	–
Canyon County	152	343 470	26 010	1 541	136	262 215	23 626	1 305	16	81 255
Caldwell	46	121 453	6 647	456	41	(D)	(D)	(D)	5	(D)
Nampa	68	165 933	12 563	714	58	132 156	10 720	572	10	33 777
Balance of county	38	56 084	6 800	371	37	(D)	(D)	(D)	1	(D)
Caribou County	25	21 906	1 531	102	24	(D)	(D)	(D)	1	(D)
Soda Springs	15	12 261	1 063	64	14	(D)	(D)	(D)	1	(D)
Balance of county	10	9 645	468	38	10	9 645	468	38	–	–
Cassia County	74	212 939	6 643	443	59	(D)	(D)	(D)	5	(D)
Burley (part) ▲	49	108 066	5 321	354	47	(D)	(D)	(D)	2	(D)
Balance of county	15	104 873	1 322	89	12	(D)	(D)	(D)	3	(D)
Clark County	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
Clearwater County	8	5 028	538	32	8	5 028	538	32	–	–
Orofino	7	(D)	(D)	(D)	7	(D)	(D)	(D)	–	–
Balance of county	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
Custer County	8	8 087	1 311	53	7	(D)	(D)	(D)	1	(D)
Elmore County	19	13 096	1 113	84	15	11 402	891	68	4	1 694
Mountain Home	8	2 783	338	27	7	(D)	(D)	(D)	1	(D)
Balance of county	11	10 313	775	57	8	(D)	(D)	(D)	3	(D)
Franklin County	12	22 061	1 641	118	11	(D)	(D)	(D)	1	(D)
Preston	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
Balance of county	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
Fremont County	21	40 387	2 562	259	19	(D)	(D)	(D)	2	(D)
St. Anthony	7	4 565	491	30	7	4 565	491	30	–	–
Balance of county	14	35 822	2 071	229	12	(D)	(D)	(D)	2	(D)
Gem County	14	15 187	1 738	108	13	(D)	(D)	(D)	1	(D)
Emmett	11	10 488	1 216	74	10	(D)	(D)	(D)	1	(D)
Balance of county	3	4 699	522	34	3	4 699	522	34	–	–
Gooding County	22	48 424	2 886	193	19	(D)	(D)	(D)	3	(D)
Gooding	10	29 092	1 387	112	9	(D)	(D)	(D)	1	(D)
Balance of county	12	19 332	1 499	81	10	(D)	(D)	(D)	2	(D)
Idaho County	25	36 281	3 340	198	25	36 281	3 340	198	–	–
Grangeville	10	20 024	2 049	98	10	20 024	2 049	98	–	–
Balance of county	15	16 257	1 291	100	15	16 257	1 291	100	–	–
Jefferson County	26	51 069	4 512	441	25	(D)	(D)	(D)	1	(D)
Rigby	5	10 074	612	64	5	10 074	612	64	–	–
Balance of county	21	40 995	3 900	377	20	(D)	(D)	(D)	1	(D)
Jerome County	36	78 703	4 408	366	32	(D)	(D)	(D)	4	(D)
Jerome	16	45 783	1 724	151	13	(D)	(D)	(D)	3	(D)
Balance of county	20	32 920	2 684	215	19	(D)	(D)	(D)	1	(D)

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
					Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
Idaho—Con.										
Kootenai County	100	177 001	15 345	828	88	160 641	14 212	759	12	16 360
Coeur d'Alene	60	100 775	8 861	510	57	(D)	(D)	(D)	3	(D)
Hayden	–	–	–	–	–	–	–	–	–	–
Post Falls	12	34 622	4 031	145	10	(D)	(D)	(D)	2	(D)
Balance of county	28	41 604	2 454	173	21	(D)	(D)	(D)	7	(D)
Latah County	61	85 206	6 069	337	56	(D)	(D)	(D)	5	(D)
Moscow	35	52 400	3 920	202	31	(D)	(D)	(D)	4	(D)
Balance of county	26	32 806	2 149	135	25	(D)	(D)	(D)	1	(D)
Lemhi County	12	5 572	341	26	12	5 572	341	26	–	–
Salmon	6	3 748	191	16	6	3 748	191	16	–	–
Balance of county	6	1 824	150	10	6	1 824	150	10	–	–
Lewis County	16	33 643	2 680	142	16	33 643	2 680	142	–	–
Lincoln County	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
Madison County	41	56 402	5 115	484	39	(D)	(D)	(D)	2	(D)
Rexburg	26	28 853	2 671	211	25	(D)	(D)	(D)	1	(D)
Balance of county	15	27 549	2 444	273	14	(D)	(D)	(D)	1	(D)
Minidoka County	39	104 500	9 174	602	36	(D)	(D)	(D)	3	(D)
Burley (part) ▲	–	–	–	–	–	–	–	–	–	–
Heyburn	7	5 106	682	42	6	(D)	(D)	(D)	1	(D)
Rupert	18	58 643	4 364	299	17	(D)	(D)	(D)	1	(D)
Balance of county	14	40 751	4 128	261	13	(D)	(D)	(D)	1	(D)
Nez Perce County	83	265 820	14 306	776	79	(D)	(D)	(D)	4	(D)
Lewiston	70	235 092	12 879	699	66	(D)	(D)	(D)	4	(D)
Balance of county	13	30 728	1 427	77	13	30 728	1 427	77	–	–
Oneida County	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
Owyhee County	19	26 307	2 328	128	19	26 307	2 328	128	–	–
Payette County	24	48 512	3 099	254	20	(D)	(D)	(D)	4	(D)
Payette	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
Balance of county	17	(D)	(D)	(D)	14	25 159	1 646	126	3	(D)
Power County	18	95 975	1 911	146	14	(D)	(D)	(D)	4	(D)
American Falls	13	87 724	1 301	95	10	(D)	(D)	(D)	3	(D)
Balance of county	5	8 251	610	51	4	(D)	(D)	(D)	1	(D)
Shoshone County	13	4 671	529	38	11	(D)	(D)	(D)	2	(D)
Kellogg	5	1 929	138	11	3	(D)	(D)	(D)	2	(D)
Balance of county	8	2 742	391	27	8	2 742	391	27	–	–
Teton County	7	4 314	164	11	6	(D)	(D)	(D)	1	(D)
Twin Falls County	187	336 288	29 717	1 914	174	275 681	27 604	1 781	13	60 607
Buhl	12	11 950	825	83	12	11 950	825	83	–	–
Twin Falls	139	265 420	23 063	1 453	127	(D)	(D)	(D)	12	(D)
Balance of county	36	58 918	5 829	378	35	(D)	(D)	(D)	1	(D)
Valley County	7	5 915	371	20	6	(D)	(D)	(D)	1	(D)
Washington County	18	36 963	2 662	314	16	(D)	(D)	(D)	2	(D)
Weiser	14	(D)	(D)	(D)	12	20 808	1 992	241	2	(D)
Balance of county	4	(D)	(D)	(D)	4	(D)	(D)	(D)	–	–

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	BOISE CITY										
	Wholesale trade	**420**	**1 476 814**	**95 152**	**4 469**	**344**	**870 774**	**72 492**	**3 720**	**76**	**606 040**
50	**Durable goods**	**299**	**697 728**	**31 983**	**3 014**	**256**	**(D)**	**(D)**	**(D)**	**43**	**(D)**
501	Motor vehicles and motor vehicle parts and supplies	41	(D)	(D)	(D)	37	(D)	(D)	(D)	4	(D)
502	Furniture and homefurnishings	15	(D)	(D)	(D)	15	(D)	(D)	(D)	-	-
503	Lumber and other construction materials	34	(D)	(D)	(D)	28	148 647	8 808	470	6	(D)
504	Professional and commercial equipment and supplies	58	(D)	(D)	(D)	45	(D)	(D)	(D)	13	49 420
505	Metals and minerals, except petroleum	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
506	Electrical goods	43	(D)	(D)	(D)	33	(D)	(D)	(D)	10	(D)
507	Hardware, and plumbing and heating equipment and supplies	29	(D)	(D)	(D)	28	39 163	4 607	229	1	(D)
508	Machinery, equipment, and supplies	55	86 498	9 856	511	50	(D)	(D)	(D)	5	(D)
509	Miscellaneous durable goods	16	9 070	1 126	124	13	(D)	(D)	(D)	3	(D)
51	**Nondurable goods**	**121**	**779 086**	**33 169**	**1 455**	**88**	**(D)**	**(D)**	**(D)**	**33**	**(D)**
511	Paper and paper products	25	(D)	(D)	(D)	21	(D)	(D)	(D)	4	(D)
512	Drugs, drug proprietaries, and druggists' sundries	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
513	Apparel, piece goods, and notions	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
514	Groceries and related products	43	(D)	(D)	(D)	30	168 519	11 088	560	13	(D)
515	Farm-product raw materials	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
516	Chemicals and allied products	7	(D)	(D)	(D)	3	(D)	(D)	(D)	4	(D)
517	Petroleum and petroleum products	15	(D)	(D)	(D)	10	(D)	(D)	(D)	5	(D)
518	Beer, wine, and distilled alcoholic beverages	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	17	20 402	1 701	96	13	18 520	1 526	84	4	1 882

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers: Establishments (number)	Merchant wholesalers: Sales ($1,000)	Merchant wholesalers: Annual payroll ($1,000)	Merchant wholesalers: Paid employees for pay period including March 12 (number)	Other operating types: Establishments (number)	Other operating types: Sales ($1,000)
	ADA COUNTY (Coextensive with Boise City, ID MSA; see table 8.)										
	BONNEVILLE COUNTY										
	Wholesale trade	**203**	**469 990**	**39 685**	**2 264**	**178**	**405 329**	**35 741**	**2 054**	**25**	**64 661**
50	**Durable goods**	**118**	**165 757**	**19 881**	**1 057**	**108**	**149 745**	**18 330**	**995**	**10**	**16 012**
501	Motor vehicles and motor vehicle parts and supplies	18	14 236	1 976	134	17	(D)	(D)	(D)	1	(D)
502	Furniture and homefurnishings	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
503	Lumber and other construction materials	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies	23	29 882	4 704	223	20	(D)	(D)	(D)	3	(D)
505	Metals and minerals, except petroleum	5	9 852	678	35	4	(D)	(D)	(D)	1	(D)
506	Electrical goods	13	24 931	2 342	126	13	24 931	2 342	126	-	-
507	Hardware, and plumbing and heating equipment and supplies	8	9 035	1 053	56	8	9 035	1 053	56	-	-
508	Machinery, equipment, and supplies	35	40 926	5 828	290	32	(D)	(D)	(D)	3	(D)
509	Miscellaneous durable goods	11	25 580	2 683	166	10	(D)	(D)	(D)	1	(D)
51	**Nondurable goods**	**85**	**304 233**	**19 804**	**1 207**	**70**	**255 584**	**17 402**	**1 059**	**15**	**48 649**
511	Paper and paper products	7	16 119	1 338	80	6	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries	4	30 411	2 453	166	4	30 411	2 453	166	-	-
513	Apparel, piece goods, and notions	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products	24	71 012	6 170	515	19	58 065	4 682	453	5	12 947
515	Farm-product raw materials	13	63 058	1 718	110	11	(D)	(D)	(D)	2	(D)
516	Chemicals and allied products	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	10	82 969	4 305	160	10	82 969	4 305	160	-	-
518	Beer, wine, and distilled alcoholic beverages	4	9 923	1 170	56	4	9 923	1 170	56	-	-
519	Miscellaneous nondurable goods	18	26 404	2 015	118	12	(D)	(D)	(D)	6	(D)

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Merchant wholesalers				Other operating types	
		Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
	BOISE CITY, ID MSA						
	Wholesale trade	**536**	**1 746 076**	**115 350**	**5 479**	**453**	**1 121 872**	**91 352**	**4 652**	**83**	**624 204**
50	**Durable goods**	**375**	**841 991**	**74 384**	**3 609**	**330**	**642 284**	**59 213**	**3 088**	**46**	**199 707**
501	Motor vehicles and motor vehicle parts and supplies	60	172 613	12 865	701	56	(D)	(D)	(D)	4	(D)
5012	Automobiles and other motor vehicles	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
5013	Motor vehicle supplies and new parts	40	36 601	4 863	290	38	(D)	(D)	(D)	2	(D)
5014	Tires and tubes	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5015	Motor vehicle parts, used	5	5 794	1 128	58	5	5 794	1 128	58	-	-
502	Furniture and homefurnishings	16	13 265	1 206	74	16	13 265	1 206	74	-	-
5021	Furniture	7	4 674	525	33	7	4 674	525	33	-	-
5023	Homefurnishings	9	8 591	681	41	9	8 591	681	41	-	-
503	Lumber and other construction materials	50	279 578	15 077	690	44	(D)	(D)	(D)	6	(D)
5031	Lumber, plywood, millwork, and wood panels	29	241 820	12 854	548	25	(D)	(D)	(D)	4	(D)
5032	Brick, stone, and related construction materials	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
5033	Roofing, siding, and insulation materials	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c.	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
504	Professional and commercial equipment and supplies	62	89 709	14 941	622	49	40 289	6 829	389	13	49 420
5043	Photographic equipment and supplies	-	-	-	-	-	-	-	-	-	-
5044	Office equipment	18	12 519	3 007	194	14	11 091	2 772	171	4	1 428
5045	Computers and computer peripheral equipment and software	21	45 516	7 866	246	15	(D)	(D)	(D)	6	(D)
5046	Commercial equipment, n.e.c.	5	10 643	1 511	67	4	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies	13	(D)	(D)	(D)	11	11 517	1 504	66	2	(D)
5048	Ophthalmic goods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c.	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum	9	26 928	2 230	91	8	(D)	(D)	(D)	1	(D)
5051	Metals service centers and offices	9	26 928	2 230	91	8	(D)	(D)	(D)	1	(D)
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-	-	-
506	Electrical goods	45	78 209	5 861	261	34	(D)	(D)	(D)	11	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	22	(D)	(D)	(D)	18	(D)	(D)	(D)	4	(D)
5064	Electrical appliances, television and radio sets	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
5065	Electronic parts and equipment, n.e.c.	19	20 412	2 113	112	14	7 976	1 614	92	5	12 436
507	Hardware, and plumbing and heating equipment and supplies	31	44 347	5 106	246	30	(D)	(D)	(D)	1	(D)
5072	Hardware	7	7 530	1 400	81	7	7 530	1 400	81	-	-
5074	Plumbing and heating equipment and supplies (hydronics)	10	17 505	1 787	87	10	17 505	1 787	87	-	-
5075	Warm air heating and air-conditioning equipment and supplies	9	16 132	1 543	60	8	(D)	(D)	(D)	1	(D)
5078	Refrigeration equipment and supplies	5	3 180	376	18	5	3 180	376	18	-	-
508	Machinery, equipment, and supplies	84	123 202	15 375	772	77	110 538	14 593	736	7	12 664
5082	Construction and mining (except petroleum) machinery and equipment	18	(D)	(D)	(D)	17	53 748	6 458	335	1	(D)
5083	Farm and garden machinery and equipment	9	13 039	1 674	89	8	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment	33	(D)	(D)	(D)	28	(D)	(D)	(D)	5	(D)
5085	Industrial supplies	12	13 677	1 415	67	12	13 677	1 415	67	-	-
5087	Service establishment equipment and supplies	10	6 872	1 458	73	10	6 872	1 458	73	-	-
5088	Transportation equipment and supplies, except motor vehicles	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods	19	14 140	1 723	152	16	(D)	(D)	(D)	3	(D)
5091	Sporting and recreational goods and supplies	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5092	Toys and hobby goods and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5093	Scrap and waste materials	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5094	Jewelry, watches, precious stones, and precious metals	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5099	Durable goods, n.e.c.	3	1 270	83	15	1	(D)	(D)	(D)	2	(D)
51	**Nondurable goods**	**160**	**904 085**	**40 975**	**1 870**	**123**	**479 588**	**32 139**	**1 564**	**37**	**424 497**
511	Paper and paper products	27	(D)	(D)	(D)	23	34 599	3 733	185	4	(D)
5111	Printing and writing paper	5	11 702	1 096	54	5	11 702	1 096	54	-	-
5112	Stationery and office supplies	18	(D)	(D)	(D)	14	7 536	1 509	87	4	(D)
5113	Industrial and personal service paper	4	15 361	1 128	44	4	15 361	1 128	44	-	-
512	Drugs, drug proprietaries, and druggists' sundries	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5122	Drugs, drug proprietaries, and druggists' sundries	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
513	Apparel, piece goods, and notions	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5131	Piece goods, notions, and other dry goods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-	-	-	-
5139	Footwear	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products	53	512 582	20 563	901	38	224 086	14 738	711	15	288 496
5141	Groceries, general line	10	(D)	(D)	(D)	7	95 641	4 866	225	3	(D)
5142	Packaged frozen foods	6	(D)	(D)	(D)	-	-	-	-	6	(D)
5143	Dairy products, except dried or canned	5	61 302	2 449	82	4	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5145	Confectionery	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)

Table 8. **Summary Statistics for Metropolitan Statistical Areas: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
	BOISE CITY, ID MSA—Con.										
51	**Nondurable goods**—Con.										
514	Groceries and related products—Con.										
5146	Fish and seafoods	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5147	Meats and meat products	4	14 339	1 088	46	4	14 339	1 088	46	–	–
5148	Fresh fruits and vegetables	5	8 050	757	75	5	8 050	757	75	–	–
5149	Groceries and related products, n.e.c.	18	58 762	6 414	295	14	45 360	5 525	256	4	13 402
515	Farm-product raw materials	6	(D)	(D)	(D)	6	(D)	(D)	(D)	–	–
5153	Grain and field beans	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5154	Livestock	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5159	Farm-product raw materials, n.e.c.	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
516	Chemicals and allied products	11	21 352	2 998	87	6	(D)	(D)	(D)	5	(D)
5162	Plastics materials and basic forms and shapes	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5169	Chemicals and allied products, n.e.c.	9	(D)	(D)	(D)	4	(D)	(D)	(D)	5	(D)
517	Petroleum and petroleum products	19	125 748	2 277	122	14	(D)	(D)	(D)	5	(D)
5171	Petroleum bulk stations and terminals	10	78 985	1 281	82	7	(D)	(D)	(D)	3	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	9	46 763	996	40	7	(D)	(D)	(D)	2	(D)
518	Beer, wine, and distilled alcoholic beverages	8	42 750	5 157	220	5	(D)	(D)	(D)	3	(D)
5181	Beer and ale	4	34 495	4 779	210	3	(D)	(D)	(D)	1	(D)
5182	Wine and distilled alcoholic beverages	4	8 255	378	10	2	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	31	31 312	3 337	224	27	(D)	(D)	(D)	4	(D)
5191	Farm supplies	11	11 629	1 129	61	11	11 629	1 129	61	–	–
5192	Books, periodicals, and newspapers	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5193	Flowers, nursery stock, and florists' supplies	4	3 597	400	27	4	3 597	400	27	–	–
5194	Tobacco and tobacco products	–	–	–	–	–	–	–	–	–	–
5198	Paints, varnishes, and supplies	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
5199	Nondurable goods, n.e.c.	8	3 889	535	33	6	(D)	(D)	(D)	2	(D)

Table 9. **Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
	Wholesale trade	**1 592**	**3 332 085**	**238 078**	**15 335**	**1 440**	**2 614 377**	**218 893**	**13 943**	**152**	**717 708**
50	**Durable goods**	**780**	**916 405**	**93 744**	**5 396**	**744**	**742 181**	**89 710**	**5 242**	**36**	**174 224**
501	Motor vehicles and motor vehicle parts and supplies	196	136 199	18 875	1 266	194	(D)	(D)	(D)	4	(D)
5012	Automobiles and other motor vehicles	23	(D)	(D)	(D)	21	(D)	(D)	(D)	2	(D)
5013	Motor vehicle supplies and new parts	128	71 703	10 988	727	127	(D)	(D)	(D)	1	(D)
5014	Tires and tubes	19	(D)	(D)	(D)	18	(D)	(D)	(D)	1	(D)
5015	Motor vehicle parts, used	28	9 879	2 117	165	28	9 879	2 117	165	–	–
502	Furniture and homefurnishings	14	9 268	944	74	14	9 268	944	74	–	–
5021	Furniture	6	5 159	623	42	6	5 159	623	42	–	–
5023	Homefurnishings	8	4 109	321	32	8	4 109	321	32	–	–
503	Lumber and other construction materials	44	208 441	8 514	437	37	(D)	(D)	(D)	7	(D)
5031	Lumber, plywood, millwork, and wood panels	22	193 233	6 782	305	19	(D)	(D)	(D)	3	(D)
5032	Brick, stone, and related construction materials	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
5033	Roofing, siding, and insulation materials	2	(D)	(D)	(D)	2	(D)	(D)	(D)	–	–
5039	Construction materials, n.e.c.	13	(D)	(D)	(D)	12	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies	69	50 568	8 565	496	65	45 469	8 140	481	4	5 099
5043	Photographic equipment and supplies	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5044	Office equipment	30	14 137	3 691	247	30	14 137	3 691	247	–	–
5045	Computers and computer peripheral equipment and software	20	18 487	1 974	109	18	(D)	(D)	(D)	2	(D)
5046	Commercial equipment, n.e.c.	9	12 030	1 950	85	8	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies	5	(D)	(D)	(D)	5	(D)	(D)	(D)	–	–
5048	Ophthalmic goods	–	–	–	–	–	–	–	–	–	–
5049	Professional equipment and supplies, n.e.c.	3	(D)	(D)	(D)	3	(D)	(D)	(D)	–	–
505	Metals and minerals, except petroleum	20	27 037	2 432	150	18	(D)	(D)	(D)	2	(D)
5051	Metals service centers and offices	19	(D)	(D)	(D)	17	(D)	(D)	(D)	2	(D)
5052	Coal and other minerals and ores	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
506	Electrical goods	64	77 441	7 361	396	62	(D)	(D)	(D)	2	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	44	(D)	(D)	(D)	42	(D)	(D)	(D)	2	(D)
5064	Electrical appliances, television and radio sets	1	(D)	(D)	(D)	1	(D)	(D)	(D)	–	–
5065	Electronic parts and equipment, n.e.c.	19	17 284	1 750	116	19	17 284	1 750	116	–	–

Table 9. **Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987**—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Merchant wholesalers				Other operating types	
		Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
50	**Durable goods**—Con.						
507	Hardware, and plumbing and heating equipment and supplies	47	42 684	5 281	307	46	(D)
5072	Hardware	17	12 330	1 873	121	16	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	17	22 642	2 428	133	17	22 642
5075	Warm air heating and air-conditioning equipment and supplies	10	6 424	846	46	10	6 424
5078	Refrigeration equipment and supplies	3	1 288	134	7	3	1 288
508	Machinery, equipment, and supplies	261	305 476	35 526	1 880	248	290 337
5082	Construction and mining (except petroleum) machinery and equipment	25	(D)	(D)	(D)	24	(D)
5083	Farm and garden machinery and equipment	138	181 831	20 269	1 143	130	(D)
5084	Industrial machinery and equipment	44	(D)	(D)	(D)	40	25 537
5085	Industrial supplies	36	36 501	4 319	192	36	36 501
5087	Service establishment equipment and supplies	17	10 522	1 907	93	17	10 522
5088	Transportation equipment and supplies, except motor vehicles	1	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	63	59 291	6 246	390	60	(D)
5091	Sporting and recreational goods and supplies	17	30 439	2 166	138	15	(D)
5092	Toys and hobby goods and supplies	–	–	–	–	–	–
5093	Scrap and waste materials	18	(D)	(D)	(D)	18	(D)
5094	Jewelry, watches, precious stones, and precious metals	4	(D)	(D)	(D)	4	(D)
5099	Durable goods, n.e.c.	24	19 669	2 818	163	23	(D)
51	**Nondurable goods**	812	2 415 680	144 334	9 939	696	1 872 196
511	Paper and paper products	25	(D)	(D)	(D)	22	34 677
5111	Printing and writing paper	–	–	–	–	–	–
5112	Stationery and office supplies	17	(D)	(D)	(D)	14	10 526
5113	Industrial and personal service paper	8	24 151	1 982	92	8	24 151
512	Drugs, drug proprietaries, and druggists' sundries	9	(D)	(D)	(D)	8	35 062
5122	Drugs, drug proprietaries, and druggists' sundries	9	(D)	(D)	(D)	8	35 062
513	Apparel, piece goods, and notions	13	(D)	(D)	(D)	12	(D)
5131	Piece goods, notions, and other dry goods	7	(D)	(D)	(D)	6	(D)
5136	Men's and boys' clothing and furnishings	3	(D)	(D)	(D)	3	(D)
5137	Women's, children's and infants' clothing and accessories	1	(D)	(D)	(D)	1	(D)
5139	Footwear	2	(D)	(D)	(D)	2	(D)
514	Groceries and related products	158	615 232	48 839	3 871	119	471 535
5141	Groceries, general line	12	(D)	(D)	(D)	11	(D)
5142	Packaged frozen foods	5	(D)	(D)	(D)	5	(D)
5143	Dairy products, except dried or canned	18	31 564	2 759	138	10	(D)
5144	Poultry and poultry products	2	(D)	(D)	(D)	2	(D)
5145	Confectionery	5	(D)	(D)	(D)	4	(D)
5146	Fish and seafoods	1	(D)	(D)	(D)	1	(D)
5147	Meats and meat products	8	23 857	1 910	125	8	23 857
5148	Fresh fruits and vegetables	70	293 499	29 713	2 850	62	265 173
5149	Groceries and related products, n.e.c.	37	130 613	8 625	377	16	42 261
515	Farm-product raw materials	162	(D)	(D)	(D)	143	(D)
5153	Grain and field beans	124	(D)	(D)	(D)	124	(D)
5154	Livestock	28	(D)	(D)	(D)	10	(D)
5159	Farm-product raw materials, n.e.c.	10	(D)	(D)	(D)	9	(D)
516	Chemicals and allied products	24	29 499	3 151	114	21	(D)
5162	Plastics materials and basic forms and shapes	2	(D)	(D)	(D)	2	(D)
5169	Chemicals and allied products, n.e.c.	22	(D)	(D)	(D)	19	(D)
517	Petroleum and petroleum products	123	457 188	16 245	948	110	(D)
5171	Petroleum bulk stations and terminals	101	402 325	12 248	785	89	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	22	54 863	3 997	163	21	(D)
518	Beer, wine, and distilled alcoholic beverages	44	68 715	7 100	368	44	68 715
5181	Beer and ale	37	64 937	6 717	352	37	64 937
5182	Wine and distilled alcoholic beverages	7	3 778	383	16	7	3 778
519	Miscellaneous nondurable goods	254	503 324	40 377	2 428	217	(D)
5191	Farm supplies	202	425 673	35 989	2 085	176	370 187
5192	Books, periodicals, and newspapers	3	(D)	(D)	(D)	3	(D)
5193	Flowers, nursery stock, and florists' supplies	4	4 239	898	88	4	4 239
5194	Tobacco and tobacco products	8	43 205	1 573	107	8	43 205
5198	Paints, varnishes, and supplies	13	(D)	(D)	(D)	5	(D)
5199	Nondurable goods, n.e.c.	24	20 717	922	99	21	(D)

Other operating types		
Paid employees for pay period including March 12 (number)	Establishments (number)	Sales ($1,000)
(D)	1	(D)
(D)	1	(D)
–	–	–
–	–	–
7	–	–
33 839	13	15 139
(D)	1	(D)
(D)	8	(D)
3 375	4	(D)
4 319	–	–
1 907	–	–
(D)	–	–
(D)	3	(D)
(D)	2	(D)
–	–	–
(D)	–	–
(D)	1	(D)
129 183	**116**	**543 484**
3 962	3	(D)
–	–	–
1 980	3	(D)
1 982	–	–
2 852	1	(D)
2 852	1	(D)
(D)	1	(D)
(D)	1	(D)
(D)	–	–
(D)	–	–
41 504	39	143 697
(D)	1	(D)
(D)	–	–
(D)	8	(D)
(D)	–	–
(D)	1	(D)
(D)	–	–
1 910	–	–
28 822	8	28 326
4 144	21	88 352
(D)	19	216 010
(D)	–	–
(D)	18	(D)
(D)	1	(D)
(D)	3	(D)
(D)	–	–
(D)	3	(D)
(D)	13	(D)
(D)	12	(D)
(D)	1	(D)
7 100	368	–
6 717	352	–
383	16	–
(D)	37	(D)
31 921	26	55 486
(D)	–	–
898	–	–
1 573	–	–
(D)	8	(D)
(D)	3	(D)

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total	Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Idaho	(X)	5 078 161	5 078 161	100.0	**Idaho**—Con.				
Boise City	1	1 476 814	1 476 814	29.1	Sandpoint	22	14 756	3 842 263	75.7
Idaho Falls	2	404 845	1 881 659	37.1	Soda Springs	23	12 261	3 854 524	75.9
Pocatello	3	322 841	2 204 500	43.4	Buhl	24	11 950	3 866 474	76.1
Twin Falls	4	265 420	2 469 920	48.6	Emmett	25	10 488	3 876 962	76.3
Lewiston	5	235 092	2 705 012	53.3	Rigby	26	10 074	3 887 036	76.5
Nampa	6	165 933	2 870 945	56.5	St. Maries	27	9 932	3 896 968	76.7
Caldwell	7	121 453	2 992 398	58.9	Heyburn	28	5 106	3 902 074	76.8
Blackfoot	8	120 336	3 112 734	61.3	St. Anthony	29	4 565	3 906 639	76.9
Burley ▲	9	108 066	3 220 800	63.4	Salmon	30	3 748	3 910 387	77.0
Coeur d'Alene	10	100 775	3 321 575	65.4	Mountain Home	31	2 783	3 913 170	77.1
American Falls	11	87 724	3 409 299	67.1	Eagle	32	2 489	3 915 659	77.1
Meridian	12	80 361	3 489 660	68.7	Shelley	33	2 127	3 917 786	77.1
Rupert	13	58 643	3 548 303	69.9	Kellogg	34	1 929	3 919 715	77.2
Moscow	14	52 400	3 600 703	70.9	Hayden	35	-	3 919 715	77.2
Jerome	15	45 783	3 646 486	71.8	Ammon	(X)	(D)	(X)	(X)
Garden City	16	43 085	3 689 571	72.7	Montpelier	(X)	(D)	(X)	(X)
Post Falls	17	34 622	3 724 193	73.3	Orofino	(X)	(D)	(X)	(X)
Gooding	18	29 092	3 753 285	73.9	Payette	(X)	(D)	(X)	(X)
Rexburg	19	28 853	3 782 138	74.5	Preston	(X)	(D)	(X)	(X)
Chubbuck	20	25 343	3 807 481	75.0	Weiser	(X)	(D)	(X)	(X)
Grangeville	21	20 024	3 827 505	75.4					

- [1]Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total	Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Idaho	(X)	5 078 161	5 078 161	100.0	**Idaho**—Con.				
Ada	1	1 746 076	1 746 076	34.4	Washington	21	36 963	4 822 232	95.0
Bonneville	2	469 990	2 216 066	43.6	Idaho	22	36 281	4 858 513	95.7
Bannock	3	358 159	2 574 225	50.7	Lewis	23	33 643	4 892 156	96.3
Canyon	4	343 470	2 917 695	57.5	Owyhee	24	26 307	4 918 463	96.9
Twin Falls	5	336 288	3 253 983	64.1	Franklin	25	22 061	4 940 524	97.3
Nez Perce	6	265 820	3 519 803	69.3	Caribou	26	21 906	4 962 430	97.7
Cassia	7	212 939	3 732 742	73.5	Gem	27	15 187	4 977 617	98.0
Bingham	8	185 286	3 918 028	77.2	Boundary	28	13 754	4 991 371	98.3
Kootenai	9	177 001	4 095 029	80.6	Elmore	29	13 096	5 004 467	98.5
Minidoka	10	104 500	4 199 529	82.7	Benewah	30	10 342	5 014 809	98.8
Power	11	95 975	4 295 504	84.6	Bear Lake	31	9 792	5 024 601	98.9
Latah	12	85 206	4 380 710	86.3	Custer	32	8 087	5 032 688	99.1
Jerome	13	78 703	4 459 413	87.8	Valley	33	5 915	5 038 603	99.2
Madison	14	56 402	4 515 815	88.9	Lemhi	34	5 572	5 044 175	99.3
Jefferson	15	51 069	4 566 884	89.9	Butte	35	5 198	5 049 373	99.4
Payette	16	48 512	4 615 396	90.9	Clearwater	36	5 028	5 054 401	99.5
Gooding	17	48 424	4 663 820	91.8	Shoshone	37	4 671	5 059 072	99.6
Blaine	18	41 903	4 705 723	92.7	Teton	38	4 314	5 063 386	99.7
Fremont	19	40 387	4 746 110	93.5	Camas	39	-	5 063 386	99.7
Bonner	20	39 159	4 785 269	94.2	Boise	40	-	5 063 386	99.7
					Adams	(X)	(D)	(X)	(X)
					Clark	(X)	(D)	(X)	(X)
					Lincoln	(X)	(D)	(X)	(X)
					Oneida	(X)	(D)	(X)	(X)

- [1]Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.
General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.[1] There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).[2]

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number

[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

[2]Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1987 and 1986 inventories—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

Motor vehicle supplies and new parts (SIC 5013)—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).

b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).

2. Motor vehicle supplies and new parts—jobbers

a. Motor vehicle supplies and new parts—jobbers (without machine shop).

b. Motor vehicle supplies and new parts—jobbers (with machine shop).

3. Petroleum products marketing equipment

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015)—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.

2. Office and business furniture.

Homefurnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.

2. Linens, domestics, draperies and curtains.

3. Floor coverings.

4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.

2. Lumber—with yard.

3. Plywood, millwork, and wood panels

Brick, Stone, and Related Construction Materials (SIC 5032)—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

Roofing, Siding, and Insulation Materials (SIC 5033)—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.

2. Other construction materials.

Professional and Commercial Equipment and Supplies (SIC 504)

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044)—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045)—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

Commercial Equipment, n.e.c. (SIC 5046)— Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047)— Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

Ophthalmic Goods (SIC 5048)—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049)—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers)or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
   a. Ferrous metals service centers.
   b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetalic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064)— Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075)— Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082)— Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and Recreational Goods and Supplies(SIC 5091)—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092)—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials(SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
   a. Iron and steel scrap processors (using power processing equipment).
   b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, precious stones, and precious metals. (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.
4. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drugs proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
   a. Piece goods-jobbers
   b. Piece goods-converters
2. Notions and other dry goods

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

Packaged frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, Except Dried or Canned (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

Poultry and poultry products (SIC 5144)— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

Confectionery (SIC 5145)— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162)—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
   a. Petroleum bulk stations, except LP
   b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192)—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193)—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B.
General Questions

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0607-0628 EXPIRES 06/89

NOTICE — Response to this inquiry **is required by law (title 13, U.S. Code).** By the same law, your report to the Census Bureau is **confidential.** It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.**

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — *Please read the accompanying instructions before answering the questions.*

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

084 1 ☐ YES
2 ☐ NO — *Enter current EI No.* ——— *(9 digits)*

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC. | STATE | ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES 3 ☐ No legal boundaries
2 ☐ NO 4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough 3 ☐ Other or don't know
2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment? — Number of months — 002

b. Mark (X) the **ONE** box which best describes this establishment at the end of 1987.

001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation — *Give date* →
4 ☐ Sold or leased to another operator — *Give date at right AND enter name, etc., below*

Figures only — Month | Day | Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY | STATE | ZIP CODE

Item 4 — ORGANIZATIONAL STATUS — *Mark (X) the **ONE** box which best describes this establishment during 1987.*

003 1 ☐ Individual proprietorship
2 ☐ Partnership
3 ☐ Cooperative association (taxable)
4 ☐ Cooperative association (tax exempt)
5 ☐ Governmental — *Specify*
6 ☐ Corporation (Do not mark if any form of cooperative association.)
8 ☐ Other — *Specify*

Item 5 — INVENTORIES

a. Did you have inventories at the end of 1986 or 1987?

110 1 ☐ YES — *Complete the remainder of the item* 2 ☐ NO — *SKIP to item 6*

b. Are inventories of this establishment subject to the last in, first-out (LIFO) method of valuation?

120 1 ☐ YES — *Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2)* 2 ☐ NO — *Complete only line c*

		End of 1987 Mil.	Thou.	Dol.		End of 1986 Mil.	Thou.	Dol.
c. Total inventories	046				047			
d. LIFO users report the following for line (c):								
(1) Amount not subject to LIFO costing	111				131			
(2) Amount subject to LIFO costing (gross)	112				132			
e. Report the following applicable to line d(2):	113				133			
(1) Amount of the LIFO reserve	114				134			
(2) LIFO value of the line d(2) (net)								

***NOTE** — The sum of lines d(1), e(1), and e(2) should equal line c.*

PENALTY FOR FAILURE TO REPORT

HOW TO REPORT DOLLAR FIGURES — Value figures may be reported in dollars or rounded to thousands. **Example:** If a figure is $1,126,628, report either → ***PREFERRED*** or ***Acceptable***

	Mil-lions (000)	Thou-sands (000)	Dol-lars (000)
PREFERRED	1	126	
Acceptable	1	126	628

Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

		Mil.	Thou.	Dol.
a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)	010			
	100			

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

1 ☐ YES — *Go to c*
2 ☐ NO — *SKIP to e*

		Mil.	Thou.	Dol.
c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)	101			
d. Dollar volume of commissions or brokerage received on transactions reported in item 6c	102			

***NOTE** — If this is the only establishment of this firm skip to item 7.*

		Percent
e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?	103	%

		Mil.	Thou.	Dol.
f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)	105			

Item 7 — PAYROLL AND EMPLOYMENT

		Mil.	Thou.	Dol.
a. **Payroll in 1987, before deductions**				
(1) Total **ANNUAL** payroll	030			
(2) **FIRST QUARTER** payroll (Jan. — Mar.)	031			
b. **Employment in 1987**		Number		
Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)	032			

Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

		Number
a. Selling	130	
b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)	131	
c. Central administrative and auxiliary	132	
d. Manufacturing	133	
e. Other — *Specify*	134	
f. **TOTAL — Sum of lines a through e should equal item 7b** →	139	

Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

	Mil.	Thou.	Dol.
040			

Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

		Report in whole percents
a. To farmers (for farm use)	140	
b. To builders and contractors	141	
c. Export sales	142	
d. To retailers and repair shops	143	
e. To wholesale establishments	144	
f. To household consumers and individual users	145	
g. To industrial users (manufacturing and mining)	146	
h. To institutional, commercial, and professional users	147	
i. To governmental bodies (federal, state, and local)	148	
j. **TOTAL — Sum of lines a through i should add to 100%** →	145	100%

CONTINUE ON PAGE 2 →

Item 11 — TYPE OF OPERATION

*Mark (X) the **ONE** box which best describes the basis on which the **MAJOR** portion of your business was conducted in 1987.*

a. Merchant (buying and selling on own account)	080	
(1) Importer		☐ 12
(2) Exporter		☐ 13
(3) Merchant		☐ 11
b. Manufacturers' sales branches and offices		☐ 20
c. Agent, broker, commission merchant		
(1) Auction company		☐ 41
(2) Broker (representing buyers or sellers)		☐ 42
(3) Commission merchant		☐ 43
(4) Import agent		☐ 44
(5) Export agent		☐ 45
(6) Manufacturers' agent		☐ 46

Item 12 — KIND OF BUSINESS

*Mark (X) the **ONE** box which best describes the **PRINCIPAL** kind of business of this establishment in 1987.* 070

(Categories appropriate to individual form)

Item 13 — COMMODITY LINES

Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair **sales** value of merchandise marketed under capital, finance, or full payout **leases** and report the **rental receipts** derived in 1987 from merchandise under operating leases.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:	Mil.	Thou.	Dol.	Percent
• *Report whole percents* →				39
Not acceptable →				38.76

Commodity lines	Census use	Estimated sales during 1987 Mil.	Thou.	Dol.	Percent
(Categories appropriate to individual form)					

NOTE ***Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.***

Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company? 097 1 ☐ YES → 2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

b. Does this company own or control any other company or companies? 098 1 ☐ YES → 2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) **at the end** of 1987? → 079 Number

If more than one, provide the **physical location** address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
1		Sales 081			
		Annual payroll 082			
	KIND-OF-BUSINESS DESCRIPTION	Census use 088			
	TYPE OF OPERATION (Choose from Item 11)	089			

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
2		Sales 081			
		Annual payroll 082			
	KIND OF BUSINESS DESCRIPTION	Census use 088			
	TYPE OF OPERATION (Choose from Item 11)	089			

Please attach a separate sheet for any explanations that may be essential in understanding your reported data.

REMARKS — *Please use this space for any explanations that may be essential in understanding your reported data.*

Item 15 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report →	FROM: Mo.	Year	TO: Mo.	Year

Name of person to contact regarding this report — *Print or type*

Telephone →	Area code	Number	Extension

Signature of authorized person | Date

APPENDIX C.
Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Standard form CB-	Short form CB-
	DURABLE GOODS		
501	Motor vehicles and motor vehicle parts and supplies:		
5012	Automobiles and other motor vehicles	5012	5003
5013	Motor vehicle supplies and new parts	5013	5003
5014	Tires and tubes	5013	5003
5015	Motor vehicle parts, used	5013	5003
502	Furniture and homefurnishings:		
5021	Furniture	5021	5001
5023	Homefurnishings	5021	5001
503	Lumber and other construction materials:		
5031	Lumber, plywood, millwork, and wood panels	5031	5001
5032	Brick, stone, and related construction materials	5031	5001
5033	Roofing, siding, and insulation materials	5031	5001
5039	Construction materials, n.e.c.	5031	5001
504	Professional and commercial equipment and supplies:		
5043	Photographic equipment and supplies	5041	5003
5044	Office equipment	5081	5002
5045	Computers and computer peripheral equipment and software	5081	5002
5046	Commercial equipment, n.e.c.	5081	5002
5047	Medical, dental, and hospital equipment and supplies	5086	5002
5048	Ophthalmic goods	5086	5002
5049	Professional equipment and supplies, n.e.c.	5086	5002
505	Metals and minerals, except petroleum:		
5051	Metals service centers and offices	5051	5003
5052	Coal and other minerals and ores	5052	5003
506	Electrical goods:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063	5001
5064	Electrical appliances, television and radio sets	5063	5001
5065	Electronic parts and equipment, n.e.c.	5063	5001
507	Hardware, and plumbing and heating equipment and supplies:		
5072	Hardware	5072	5001
5074	Plumbing and heating equipment and supplies (hydronics)	5072	5001
5075	Warm air heating and air-conditioning equipment and supplies	5072	5001
5078	Refrigeration equipment and supplies	5072	5001
508	Machinery, equipment, and supplies:		
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002
5083	Farm and garden machinery and equipment	5083	5002
5084	Industrial machinery and equipment	5084	5002
5085	Industrial supplies	5085	5002
5087	Service establishment equipment and supplies	5087	5002
5088	Transportation equipment and supplies, except motor vehicles	5088	5002
	DURABLE GOODS—Con.		
509	Miscellaneous durable goods:		
5091	Sporting and recreational goods and supplies	5041	5003
5092	Toys and hobby goods and supplies	5041	5003
5093	Scrap and waste materials	5093	5003
5094	Jewelry, watches, precious stones, and precious metals	5094	5003
5099	Durable goods, n.e.c.	5099	5003
	NONDURABLE GOODS		
511	Paper and paper products:		
5111	Printing and writing paper	5111	5102
5112	Stationery and office supplies	5111	5102
5113	Industrial and personal service paper	5111	5102
512	Drugs, drug proprietaries, and druggists' sundries:		
5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
513	Apparel, piece goods, and notions:		
5131	Piece goods, notions, and other dry goods	5133	5102
5136	Men's and boys' clothing and furnishings	5136	5102
5137	Women's, children's and infants' clothing and accessories	5136	5102
5139	Footwear	5136	5102
514	Groceries and related products:		
5141	Groceries, general line	5141	5101
5142	Packaged frozen foods	5142	5101
5143	Dairy products, except dried or canned	5143	5101
5144	Poultry and poultry products	5144	5101
5145	Confectionery	5145	5101
5146	Fish and seafoods	5146	5101
5147	Meats and meat products	5147	5101
5148	Fresh fruits and vegetables	5148	5101
5149	Groceries and related products, n.e.c.	5141	5101
515	Farm-product raw materials:		
5153	Grain and field beans	5152	5103
5154	Livestock	5154	5103
5159	Farm-product raw materials, n.e.c.	5152	5103
516	Chemicals and allied products:		
5162	Plastics materials and basic forms and shapes	5161	5102
5169	Chemicals and allied products, n.e.c.	5161	5102
517	Petroleum and petroleum products:		
5171	Petroleum bulk stations and terminals	5171	[1]NA
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5171	[1]NA
518	Beer, wine, and distilled alcoholic beverages:		
5181	Beer and ale	5181	5103
5182	Wine and distilled alcoholic beverages	5181	5103
519	Miscellaneous nondurable goods:		
5191	Farm supplies	5191	5102
5192	Books, periodicals, and newspapers	5199	5102
5193	Flowers, nursery stock, and florists' supplies	5199	5102
5194	Tobacco and tobacco products	5194	5102
5198	Paints, varnishes, and supplies	5198	5102
5199	Nondurable goods, n.e.c.	5199	5102

[1]Petroleum wholesalers were all sent form CB-5171.

APPENDIX D.
Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

IDAHO

Boise City, ID MSA
Ada County, ID

APPENDIX E.
Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales‡ — From administrative records[1]	Percent of sales‡ — Estimated[2]
	Wholesale trade	0	0
50	**Durable goods**	0	0
501	Motor vehicles and motor vehicle parts and supplies	0	1
5012	Automobiles and other motor vehicles	0	1
5013	Motor vehicle supplies and new parts	0	1
5014	Tires and tubes	0	0
5015	Motor vehicle parts, used	0	0
502	Furniture and homefurnishings	1	1
5021	Furniture	1	1
5023	Homefurnishings	0	2
503	Lumber and other construction materials	0	0
5031	Lumber, plywood, millwork, and wood panels	0	0
5032	Brick, stone, and related construction materials	(D)	(D)
5033	Roofing, siding, and insulation materials	2	0
5039	Construction materials, n.e.c.	(D)	(D)
504	Professional and commercial equipment and supplies	0	1
5043	Photographic equipment and supplies	(D)	(D)
5044	Office equipment	0	0
5045	Computers and computer peripheral equipment and software	0	1
5046	Commercial equipment, n.e.c.	0	1
5047	Medical, dental, and hospital equipment and supplies	2	0
5048	Ophthalmic goods	(D)	(D)
5049	Professional equipment and supplies, n.e.c.	1	0
505	Metals and minerals, except petroleum	0	0
5051	Metals service centers and offices	(D)	(D)
5052	Coal and other minerals and ores	(D)	(D)
506	Electrical goods	0	0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	0	0
5064	Electrical appliances, television and radio sets	0	2
5065	Electronic parts and equipment, n.e.c.	0	0
507	Hardware, and plumbing and heating equipment and supplies	1	0
5072	Hardware	1	0
5074	Plumbing and heating equipment and supplies (hydronics)	0	0
5075	Warm air heating and air-conditioning equipment and supplies	1	0
5078	Refrigeration equipment and supplies	0	0
508	Machinery, equipment, and supplies	1	1
5082	Construction and mining (except petroleum) machinery and equipment	1	0
5083	Farm and garden machinery and equipment	1	2
5084	Industrial machinery and equipment	1	0
5085	Industrial supplies	0	1
5087	Service establishment equipment and supplies	2	1
5088	Transportation equipment and supplies, except motor vehicles	4	0
509	Miscellaneous durable goods	0	0
5091	Sporting and recreational goods and supplies	(D)	(D)
5092	Toys and hobby goods and supplies	(D)	(D)
5093	Scrap and waste materials	0	0
5094	Jewelry, watches, precious stones, and precious metals	6	0
5099	Durable goods, n.e.c.	0	0
51	**Nondurable goods**	0	0
511	Paper and paper products	0	0
5111	Printing and writing paper	0	0
5112	Stationery and office supplies	2	2
5113	Industrial and personal service paper	0	0
512	Drugs, drug proprietaries, and druggists' sundries	0	0
5122	Drugs, drug proprietaries, and druggists' sundries	0	0
513	Apparel, piece goods, and notions	1	0
5131	Piece goods, notions, and other dry goods	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)
5139	Footwear	(D)	(D)
514	Groceries and related products	0	0
5141	Groceries, general line	0	0
5142	Packaged frozen foods	0	0
5143	Dairy products, except dried or canned	0	0
5144	Poultry and poultry products	(D)	(D)
5145	Confectionery	5	0
5146	Fish and seafoods	(D)	(D)
5147	Meats and meat products	0	1
5148	Fresh fruits and vegetables	0	0
5149	Groceries and related products, n.e.c.	1	0
515	Farm-product raw materials	0	0
5153	Grain and field beans	0	0
5154	Livestock	0	1
5159	Farm-product raw materials, n.e.c.	0	0
516	Chemicals and allied products	0	0
5162	Plastics materials and basic forms and shapes	(D)	(D)
5169	Chemicals and allied products, n.e.c.	(D)	(D)
517	Petroleum and petroleum products	0	0
5171	Petroleum bulk stations and terminals	0	0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	0	0
518	Beer, wine, and distilled alcoholic beverages	1	0
5181	Beer and ale	0	0
5182	Wine and distilled alcoholic beverages	5	0
519	Miscellaneous nondurable goods	0	1
5191	Farm supplies	0	1
5192	Books, periodicals, and newspapers	0	0
5193	Flowers, nursery stock, and florists' supplies	5	0
5194	Tobacco and tobacco products	4	0
5198	Paints, varnishes, and supplies	1	1
5199	Nondurable goods, n.e.c.	1	0

‡ Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

APPENDIX F.
Geographic Notes

IDAHO

Burley is in Cassia and Minidoka Counties.

APPENDIX G.
Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		Wholesale trade	**2 112**	**2 127**	**1 986**	**2 026**
50		**Durable goods**	**1 135**	**1 100**	**1 070**	**1 043**
501		Motor vehicles and automotive parts and supplies	242	225	231	214
5012	5012	Automobiles and other motor vehicles	35	35	33	34
5013		Automotive parts and supplies	185	168	176	159
	5013	Motor vehicle supplies and new parts	168	163	161	154
	5015 pt.	Motor vehicle parts, used	17	5	15	5
5014	5014	Tires and tubes	22	22	22	21
502		Furniture and homefurnishings	30	26	28	23
5021	5021	Furniture	13	12	12	11
5023	5023	Homefurnishings	17	14	16	12
503		Lumber and other construction materials	94	89	92	83
5031	5031	Lumber, plywood, millwork, and wood panels	51	38	49	36
5039		Construction materials, n.e.c.	43	51	43	47
	5032	Brick, stone, and related construction materials	13	16	13	14
	5033	Roofing, siding, and insulation materials	9	11	9	10
	5039	Construction materials, n.e.c.	21	24	21	23
504		Sporting, recreational, photographic, and hobby goods, toys and supplies	24	24	21	22
5041	5091	Sporting and recreational goods and supplies	21	20	18	18
5042	5092	Toys and hobby goods and supplies	1	1	1	1
5043	5043	Photographic equipment and supplies	2	3	2	3
505		Metals and minerals, except petroleum	29	35	26	32
5051	5051	Metals service centers and offices	28	35	26	32
5052	5052	Coal and other minerals and ores	1	-	-	-
506		Electrical goods	114	108	111	102
5063		Electrical apparatus and equipment, wiring supplies, and construction materials	73	82	71	76
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	66	-	64	-
	5065 pt.	Electronic parts and equipment, n.e.c.	2	-	2	-
	5084 pt.	Industrial machinery and equipment	5	-	5	-
5064	5064	Electrical appliances, television and radio sets	5	5	5	5
5065	5065 pt.	Electronic parts and equipment, n.e.c.	36	21	35	21
507		Hardware, and plumbing and heating equipment and supplies	78	87	74	84
5072	5072	Hardware	24	21	22	20
5074	5074	Plumbing and heating equipment and supplies (hydronics)	27	36	26	34
5075	5075	Warm air heating and air-conditioning equipment and supplies	19	23	19	23
5078	5078	Refrigeration equipment and supplies	8	7	7	7
508		Machinery, equipment, and supplies	469	459	439	441
5081		Commercial machines and equipment	103	73	98	71
	5044	Office equipment	48	-	45	-
	5045	Computers and computer peripheral equipment and software	41	-	39	-
	5046	Commercial equipment, n.e.c.	14	15	14	14
5082	5082	Construction and mining (except petroleum) machinery and equipment	43	38	38	36
5083	5083	Farm and garden machinery and equipment	147	184	142	175
5084	5084 pt.	Industrial machinery and equipment	72	67	63	64
5085	5085	Industrial supplies	48	47	46	47
5086		Professional equipment and supplies	26	25	23	23
	5047	Medical, dental, and hospital equipment and supplies	18	10	16	10
	5048	Ophthalmic goods	1	3	1	2
	5049	Professional equipment and supplies, n.e.c.	7	12	6	11
5087	5087	Service establishment equipment and supplies	27	21	26	21
5088	5088	Transportation equipment and supplies, except motor vehicles	3	4	3	4
509		Miscellaneous durable goods	55	47	48	42
5093	5093	Scrap and waste materials	25	20	22	17
5094	5094	Jewelry, watches, precious stones, and precious metals	8	6	7	5
5099	5099 pt.	Durable goods, n.e.c.	22	21	19	20
51		**Nondurable goods**	**977**	**1 027**	**916**	**983**
511		Paper and paper products	52	46	50	44
5111	5111	Printing and writing paper	5	4	5	4
5112	5112	Stationery and office supplies	35	30	33	28
5113	5113	Industrial and personal service paper	12	12	12	12

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		**Nondurable goods**—Con.				
512		Drugs, drug proprietaries, and druggists' sundries	12	7	12	7
5122	5122	Drugs, drug proprietaries, and druggists' sundries	12	7	12	7
513		Apparel, piece goods, and notions	15	12	15	10
5133	5131 pt.	Piece goods	5	4	5	3
5134	5131 pt.	Notions and other dry goods	3	4	3	4
5136	5136	Men's and boys' clothing and furnishings	4	2	4	1
5137	5137	Women's, children's, and infants' clothing and accessories	1	1	1	1
5139	5139	Footware	2	1	2	1
514		Groceries and related products	211	218	195	209
5141	5141	Groceries, general line	22	13	21	11
5142	5142	Packaged frozen foods	11	19	10	18
5143	5143	Dairy products, except dried or canned	23	29	21	28
5144	5144	Poultry and poultry products	4	6	4	5
5145	5145	Confectionery	7	7	5	7
5146	5146	Fish and seafoods	2	4	2	4
5147	5147	Meats and meat products	12	16	10	16
5148	5148	Fresh fruits and vegetables	75	67	71	65
5149	5149	Groceries and related products, n.e.c.	55	57	51	55
515		Farm-product raw materials	168	182	164	177
5152	5159 pt.	Cotton	1	2	1	2
5153	5153	Grain and field beans	125	139	123	135
5154	5154	Livestock	30	31	28	31
5159	5159 pt.	Farm-product raw materials, n.e.c.	12	10	12	9
516		Chemicals and allied products	35	32	31	32
5161		Chemcals and allied products	35	32	31	32
	5162	Plastics materials and basic forms and shapes	4	1	3	1
	5169	Chemicals and allied products, n.e.c.	31	31	28	31
517		Petroleum and petroleum products	142	195	133	178
5171	5171	Petroleum bulk stations and terminals	111	155	103	139
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	31	40	30	39
518		Beer, wine, and distilled alcoholic beverages	52	50	50	48
5181	5181	Beer and ale	41	43	39	42
5182	5182	Wine and distilled alcoholic beverages	11	7	11	6
519		Miscellaneous nondurable goods	290	285	266	278
5191	5191	Farm supplies	213	229	194	224
5194	5194	Tobacco and tobacco products	8	7	8	7
5198	5198	Paints, varnishes and supplies	19	17	17	17
5199		Nondurable goods, n.e.c.	50	32	47	30
	5099 pt.	Durable goods, n.e.c.	5	-	5	-
	5192	Books, periodicals, and newspapers	5	5	5	5
	5193	Flowers, nursery stock, and florists' supplies	8	5	8	4
	5199	Nondurable goods, n.e.c.	32	-	29	-

APPENDIX H.
Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5013	Motor vehicle supplies and new parts	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used	5013 pt. 5931 pt.	Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail)
5023	Homefurnishings[1]	5023	Home furnishings[1]
5032 5033 5039	Brick, stone, and related construction materials Roofing, siding, and insulation materials Construction materials, n.e.c.	5039	Construction materials, n.e.c.
5044 5045 5046	Office equipment Computers and computer peripheral equipment and software Commercial equipment, n.e.c.	5081	Commercial machines and equipment
5047 5048 5049	Medical, dental, and hospital equipment and supplies Ophthalmic goods Professional equipment and supplies, n.e.c.	5086	Professional equipment and supplies
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials[2]
5065	Electronic parts and equipment, n.e.c.	5065 5063 pt.	Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials[3]
5082	Construction and mining (except petroleum) machinery and equipment[1]	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment	5084 5063 pt.	Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials[4]
5091	Sporting and recreational goods and supplies[1]	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies[1]	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals[1]	5094	Jewelry, watches, diamonds, and other precious stones[1]
5099	Durable goods, n.e.c.	5099 5199 pt.	Durable goods, n.e.c. Nondurable goods, n.e.c.[5]
5112	Stationery and office supplies[1]	5112	Stationery supplies[1]
5131	Piece goods, notions, and other dry goods	5133 5134	Piece goods (woven fabrics) Notions and other dry goods
5142	Packaged frozen foods[1]	5142	Frozen foods[1]
5143	Dairy products, except dried or canned[1]	5143	Dairy products[1]
5153	Grain and field beans[1]	5153	Grain[1]
5159	Farm-product raw materials, n.e.c.	5152 5159	Cotton Farm-product raw materials, n.e.c.
5162 5169	Plastics materials and basic forms and shapes Chemicals and allied products, n.e.c.	5161	Chemicals and allied products
5192 5193 5199	Books, periodicals, and newspapers Flowers, nursery stock, and florists' supplies Nondurable goods, n.e.c.	5199	Nondurable goods, n.e.c.[6]

[1]No change in content.
[2]Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.
[3]Electrical communications equipment part only, now in SIC 5065.
[4]Electrical measuring and testing equipment part only, now in SIC 5084.
[5]General merchandise, durable part only, now in SIC 5099.
[6]All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.

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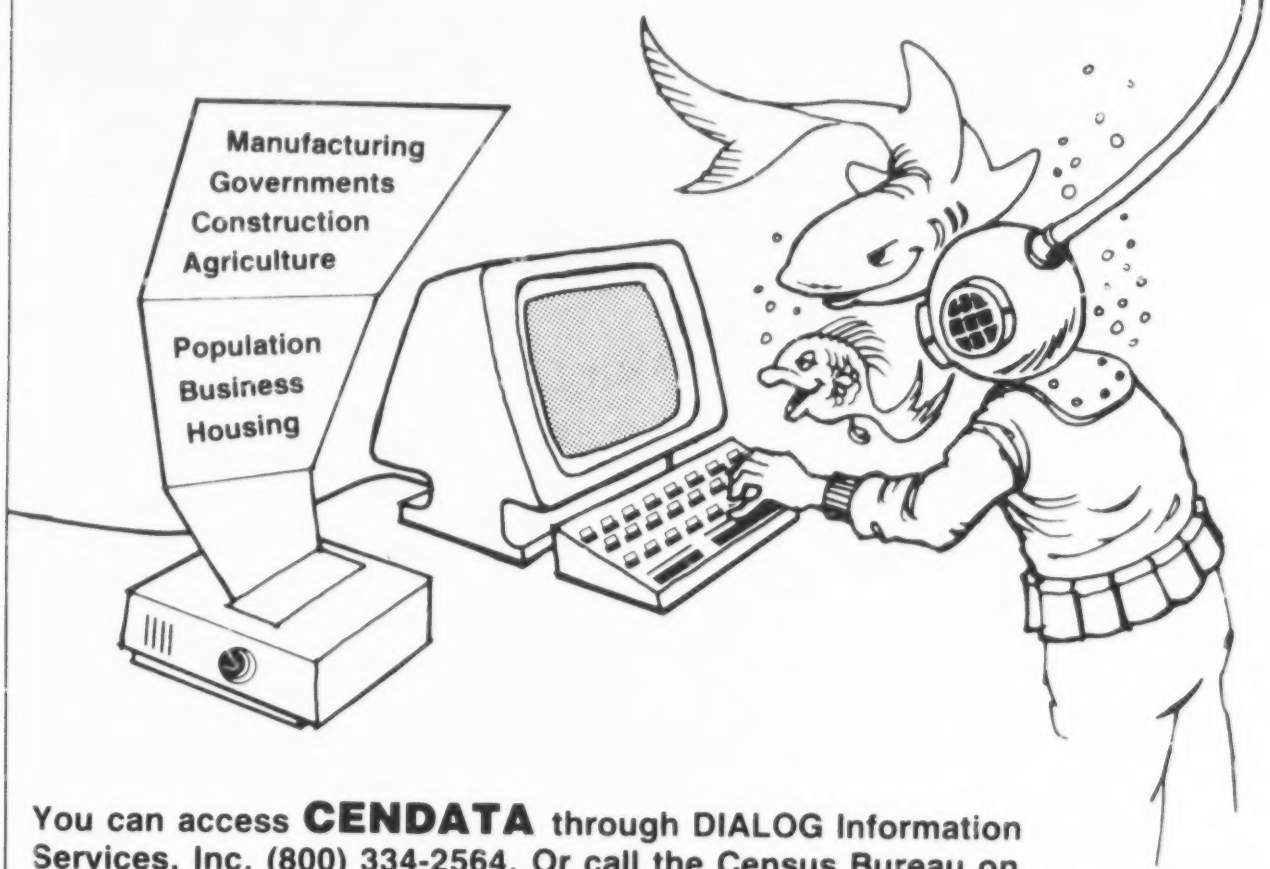

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PUBLICATION PROGRAM

1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.